



VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ
FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

APTHA FURNITURE/
GoEs

AS NOSTRO

IZAZOV

MIAM

MOBELLO

NOVAAMBIENTA

RATTAN SEDIA

SENEX

STANDARD IDEA

STUDIO
NATAŠA PERKOVIĆ

STUDIO VRAČO

WAGA ARTISAN
WOODCARVING

BUSINESS VISIT

of Companies from Bosnia and Herzegovina to Salone del Mobile Milano



Salone
del Mobile
Milano

24-25 April, 2026



APTHA FURNITURE/GoEs



Based in Southeast Europe, Aptha Furniture operates one of the region's most advanced technical facilities, specializing in high-end solid wood manufacturing. We work exclusively with premium Walnut, Oak, and Ash to deliver furniture that balances industrial precision with designer aesthetics.

Our Portfolio:

- GoEs Brand: Our flagship designer line, created for high-end retail dealers and the demanding contract segment (hospitality and commercial).
- OEM Services: A sophisticated manufacturing partner for leading international furniture brands.

As an FSC-certified producer, sustainability is integrated into our craftsmanship. Whether you are looking for a unique signature collection or a reliable high-capacity production partner, Aptha Furniture offers the scale, quality, and design expertise to elevate any interior project.

Address:

Put Famosa 38, 71210 Ilidža
Bosnia and Herzegovina

<https://www.goes.ba/>
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Representatives:

Ajdin Softić, CEO
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Amina Šipković, Sales manager
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GOES



As Nostro

As Nostro is a furniture manufacturing company founded in 2017 in Tešanj, Bosnia and Herzegovina. The company specializes in the production of upholstered and panel furniture, as well as sleep systems, combining high-quality materials with modern and minimalist design of own brand NOSTRO.

In addition to manufacturing, Nostro provides complete interior design and furnishing solutions for residential and commercial spaces, offering customized projects tailored to clients' needs. Through continuous investment in technology, employee development, and production automation, Nostro has established itself as a reliable and high-quality partner in the furniture and interior design industry.

The company is active on international markets and exports furniture and mattresses to several European countries, including Croatia, Serbia, Austria, France, and the Benelux region.

NOSTRO®

Address:
Mekiš 11, 74260 Tešanj
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Representatives:

Amina Šabanović, Architect
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Naida Čatal, Product Design
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Izazov

Izazov d.o.o. is a furniture manufacturer established in 1996, specialized in primary and final wood processing. Our highly automated production and modern machinery enable us to produce high-quality panel, upholstered, and solid wood furniture in accordance with strict quality standards. The company operates a fully integrated production chain, including logistics, sawmill, drying facilities, and advanced production lines.

Our product portfolio includes furniture for bedrooms, living rooms, kitchens, bathrooms, wardrobes, and custom-made interior solutions for residential, hospitality, and commercial projects. Izazov d.o.o. is certified according to ISO 9001, ensuring consistent quality and reliable processes.

We are looking for long-term cooperation with distributors, wholesalers, retail chains, and project partners across Europe. We aim to establish stable B2B partnerships based on mutual trust, flexible production, reliable delivery, and continuous product development, with a strong focus on sustainability and efficiency.

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Representatives:
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zehra@izazov.ba
Tarik Jakubović
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MIAM

We are a company based in Bosnia and Herzegovina, specialized in the production of solid wood furniture, with a primary focus on high-quality oak dining tables. One of our most distinctive products is our extendable dining table, equipped with an innovative aluminum extension system. This mechanism ensures smooth functionality, stability, and long-term reliability, while maintaining the natural beauty of solid oak. Each table is carefully crafted from responsibly sourced wood, highlighting the authentic texture and strength of the material.

Miam d.o.o. holds FSC certificate, confirming that our wood comes from sustainably managed forests. Additionally, we are fully prepared to comply with EUDR requirements once they come into force.

At the moment, we are looking to establish partnerships with furniture showrooms and online stores that would recognize the value, quality, and market potential of our oak dining tables.



Address:

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info@miam.ba

Representatives:

Mirza Ramić, Sales Manager
Amar Ramić, Sales Manager



MIAM



Mobello is a premium furniture brand from Bosnia and Herzegovina, developed by Interprocess - the manufacturer of massive oak panels and solid wood furniture. Mobello is shaped by a long-standing tradition in wood processing. Built on this heritage, Mobello blends craftsmanship, contemporary design, and a deep respect for the material it works with.

Each piece is made from solid oak or walnut, carefully selected and finished with our signature silky-smooth touch, allowing the natural character of the wood to fully emerge. The result is furniture that feels warm, refined, and quietly enduring.

Through our MC4F (Mobello Cares For Forests) initiative, we plant one tree for every piece created, extending our story beyond the workshop and into nature.

The company holds an FSC certificate, confirming responsible forest management and sustainable sourcing of raw materials. Production complies with international quality standards and export requirements.

We are seeking long-term partnerships with distributors, retail and concept stores, interior studios, and contract partners across the EU and other international markets.

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Representative:
Mensur Pilav, CEO
mensur@process.ba





NovaAmbienta

Address:

Nedima Filipovića 2, 71000 Sarajevo
Bosnia and Herzegovina

<https://novaambienta.com/>
info@nova-ambienta.ba

Representative:

Nedžad Hodžić, CEO
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NovaAmbienta d.o.o. is a Sarajevo-based company specialized in the design, production, and furnishing of interior spaces. Our core activities include the development of custom-made furniture, interior fit-out projects, and complete furnishing solutions for residential, hospitality, commercial, and corporate environments.

With a strong focus on quality materials, precise craftsmanship, and modern design, we manage projects from concept and technical design to production and final installation. Our team combines architectural expertise, engineering, and advanced manufacturing processes to deliver functional and aesthetically refined interiors.

NovaAmbienta collaborates with architects, developers, hospitality operators, and corporate clients, and we are open to partnerships involving joint project development, supply of custom furniture, and interior fit-out solutions.

We aim to build strong relationships based on reliability, transparency, and high standards of execution, ensuring that every project meets both design and performance expectations.





Rattan Sedia

Address:
Cerik bb
76215 Brčko
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<https://www.rattansedia.com/>
info@rattansedia.com

Representative:
Mersed Mehić, CEO

Rattan Sedia is a manufacturer of contemporary outdoor furniture, with headquarters and its own production facilities in Bosnia and Herzegovina, focused on functional design, clean forms, and longlasting materials.

Founded in 2008, the company develops and produces collections intended for both private and hospitality environments, maintaining full control over the entire process - from development and design to final production. All products undergo internal and external testing and are developed in accordance with international and European standards. Rattan Sedia operates in compliance with ISO and SGS standards, and its products carry the CE mark for export to international markets.

The brand has received multiple awards at international design exhibitions and exports its products worldwide.



Senex

Senex d.o.o. is a company based in Čelić (Tuzla canton) and engaged in the production and trade of bathroom furniture of its own design. A special emphasis is placed on the export of products to the markets of Western Europe and Asia, as well as the surrounding region. Considering the complexity and breadth of production, Senex is always in need of procuring large quantities of various raw materials from recognized suppliers (e.g. hardware, chipboard, MDF, HDF, foil, lacquers, cardboard,...), and at Salone del Mobile, Senex is looking for new partners who can meet our requirements, as well as the requirements of our customers. It is also a great opportunity to gain insight into new production technologies, new product ideas, design.

Senex d.o.o. holds 3 certificates: FSC 100% MIX; EN ISO 9001:2015; EN ISO 14000:2015.

Address:
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75246 Čelić
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<https://senex.ba/>
senex@senex.ba

Representative:

Miralem Žutić, CEO
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SENEX aqua®

Bathroom pleasure





Standard d.o.o. produces high-quality veneered panel furniture and combinations of veneered elements with solid wood parts. We are fully export-oriented and focused on mass production. We are looking for buyers and long-term partners capable of ordering large quantities internationally.

For clients who want smaller series, we offer “white label” production as well as our own design brand Standard Idea.

We hold FSC, ISO 9001 and ISO 28000 certificates, guaranteeing consistent quality and a secure supply chain. We are flexible and competitive with prices, with experience in scalable production for large requirements.

STANDARDIDEA
furniture



Address:
Jovana Dučića 2
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Representative:
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Sales & Finance
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Photo: Haris Adžem

STUDIO NATAŠA PERKOVIĆ

Studio Nataša Perkočić is a product design studio from Sarajevo. Its aims to develop products of high aesthetic value and to produce them in an innovative and sustainable way, in the hope that people will enjoy them for many years.

Nataša Perkočić holds a graduate and a postgraduate degree from the Department of Product Design at the Academy of Fine Arts in Sarajevo, where she holds a professorship. Through her design practice, Studio Nataša Perkočić, she collaborates with local manufacturers, mainly Bosnian furniture brand GoEs.

Nataša took her first professional steps at The Partners in London and at Cittadellarte - Fondazione Pistoletto in Italy. She has collaborated with the Royal College of Art Helen Hamlyn Centre for Design in London. She worked at Kyoto Institute of Technology D-Lab as part of Professor Julia Cassim's Design Associate Program.

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Representative

Nataša Perkočić, Designer
natasa.perkovic@gmail.com

VRAČO



Studio Vraco

Studio Vraco is a high-end furniture brand and design studio focused on timeless pieces that combine structural form, refined materials, and exceptional craftsmanship. Rooted in Bosnia and Herzegovina's long tradition of wood and stone craftsmanship, the studio collaborates with international designers to create collectible furniture and objects for contemporary interiors.

Studio Vraco works with carefully selected partners worldwide, including galleries, interior designers, architects, and premium retailers who share a passion for material integrity and enduring design. The brand is particularly interested in collaborations with the fashion, hospitality, and cultural sectors.

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Representative:
Emina Hajrić, Brand Founder
emina@studiovraco.com





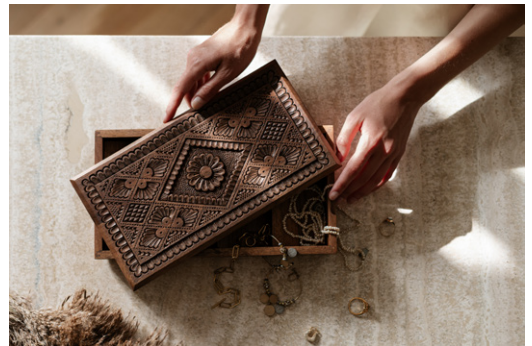
WAGA Artisan Woodcarving

WAGA Wood d.o.o. is an artisanal furniture and home décor company based in Konjic, Bosnia and Herzegovina, rooted in the centuries-old tradition of Konjic woodcarving - a craft recognised by UNESCO as intangible cultural heritage. The company creates high-end handcrafted wooden products including furniture, serving trays, cutting boards and bespoke decorative pieces, blending sustainable locally sourced wood with contemporary form and timeless craftsmanship.

Each piece is uniquely made by skilled artisans, incorporating traditional techniques and motives into modern design for both everyday use and premium gifting markets.

WAGA seeks export and collaboration opportunities with international retailers, interior designers, and distributors who value sustainable design, cultural heritage, and bespoke craftsmanship. The company holds a strong commitment to sustainability, cultural preservation and innovative design collaborations, such as its NARI collection developed with Neira Studio.

WAGA aims to expand its presence in European markets and build long-term partnerships to promote authentic handcrafted wood products globally.



WAGA

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Representative:
Jasmina Dizdarević, Owner



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FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

Who we are

The Foreign Trade Chamber of Bosnia and Herzegovina (FTC B&H) is a non-governmental not-for-profit association committed to developing and improving Bosnia and Herzegovina's economic relations with the world. With more than 115 years of tradition and 30,000 members, the FTC B&H is the largest business network in Bosnia and Herzegovina that represents the interests of its members, corporations, and industrial associations before the B&H Government, international chambers of commerce, and other economic associations and organizations. The key role of the Chamber is to facilitate the production and exports as well as to introduce European Union and international standards into the country's economic system.

Bosnia and Herzegovina Export Promotion Agency (BHEPA) is a national agency operating within the Foreign Trade Chamber of Bosnia and Herzegovina. Primary role of BHEPA is to assist B&H companies to develop and expand export markets by promoting products and capabilities of the country internationally. BHEPA's clients are primarily individual enterprises that want to start, increase or diversify their export business.

What we do

For foreign partners, FTC B&H can help with: Acquiring information on the Bosnia & Herzegovina market; Locating the best suppliers; Identifying relevant production capabilities and finding company contacts; Organizing company visits; Organizing business events and B2B meetings.

FTC B&H services for B&H companies are: Branch associations gathering companies from across Bosnia and Herzegovina; Analysis of specific economic branches including measures for improvement and development of their performances; Organization of national stands and support to individual company participations and visits to trade fairs and exhibitions abroad; Business missions and B2B events; Foreign trade statistics by countries and by goods; Exporters' directory; Analysis, information and advisory regarding the macroeconomic situation, trends and projections, business environment, economic legislation, international agreements (CEFTA 2006, SAA, WTO) and other relevant issues; Professional education programs for entrepreneurs; Issuing of TIR Carnets, ATA Carnets, and other export documents; Support for international transport and ICT industries; Promotional publications; Arbitration court; Services through Enterprise Europe Network; Information on EU programs and projects, etc.

Foreign Trade Chamber of Bosnia and Herzegovina
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ORGANIZED BY



**VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ
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