



VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ
FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

Bosnia and Herzegovina Business Delegation to Brussels

Brussels, 27 March, 2026

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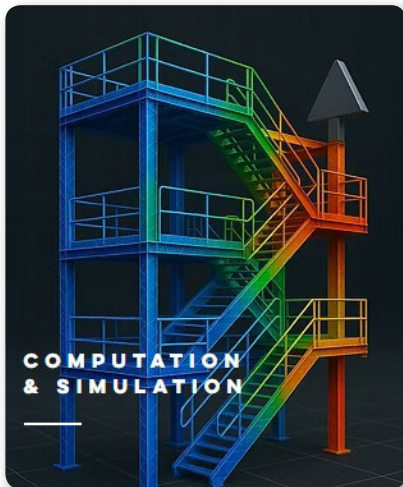
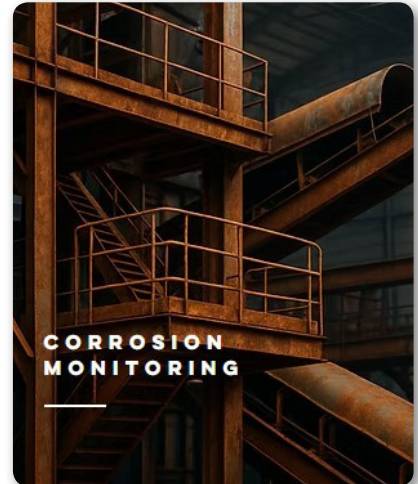
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Primary business activity: Metal processing



Representative:
Asim Cosic, Co-owner, CEO
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Who we are

We are engineering and metal processing company based in Sarajevo with capabilities in CNC machining, welding, laser cutting, pipe laser cutting, bending, assembly

We offer:

Engineering services, welding, CNC machining, assembly

Bojo-metal Kiseljak



Primary business activity: Metal processing

The family company "BOJO-METAL" was founded back in 1985 by Nikica Bojo as a private company under the name Metalostrugarska radnja "INDEX". The company was exclusively engaged in the production of parts for automatic machines and metal processing. 2011. the company operates under the name "BOJO-METAL" d.o.o. and currently has 44 employees.

We own halls of a total of 4000 square meters and an administrative building of 800 square meters. The company currently owns lathes for large series and the most modern 5-axis milling machines.

The philosophy of the Bojo-Metal company is to ensure the satisfaction of our customers, by fulfilling their requirements and exceeding expectations. Anyone who wants to overcome the global challenges of today's industry needs the support of a strong partner. We at Bojo-Metal know that mutual respect is an important success factor as well as flexible action, which leads us to constant growth and development of the company. With the help of engineers who have acquired skills and experience over the years, we achieve our goals easily!

We care/try to meet the challenges of the competitive market now and in the future. The key to our success is the diligence and creativity of each employee. Our customers can rely on the dedicated work and maximum responsibility of our employees. We continuously strive to improve and deal with every challenge in the most efficient way, improving the services we offer to our customers.

Our advantage is adaptation to our customers, where we make individual pieces and serials, all depending on the customer.

Representatives:

Marko Jukić

Danijel Bojo

www.bojometal.com/en

info@bojomrtal.com

+387 63 339 097



Igman d.d. Konjic

Primary business activity: Ammunition production

"IGMAN" d.d. was established on the 6th of March 1950 and is based in Konjic, Bosnia and Herzegovina. "IGMAN's" production program consists of variety of military and hunting ammunition and calibers (5.56 mm, 7.62 mm, 9x19 mm, 12.7 mm). Since 2024, the company has expanded its product portfolio to include the production of parts for AKM platform rifles with a goal to offer the whole rifle in the future called IK20 in caliber 7.62x39 mm.

Today, "IGMAN" d.d. exports products to more than 50 countries worldwide with the most important costumers being Ministries of Defence, Ministries of Interior, Special Forces, Border Police Agencies and many more.

The company owns 16,000 sqm of production and auxiliary facilities.

"IGMAN" d.d. has the capability to produce ammunition according to both eastern (Russian) and western (NATO) standards, a rarity among manufacturers worldwide. Special rounds, such as Tracer, Armor-Piercing (AP), Armor-Piercing Incendiary (API), Armor-Piercing Incendiary Tracer (APIT), and Solid are also distinguishing features that set us apart from other companies in this industry.

Ownership Structure: 51% State owned, 49% owned by private investors

We offer ammunition production based on the following standards:

- Military Ammunition (standard, non-standard)
- Hunting & sports ammunition
- Custom made ammunition per customer request is also available

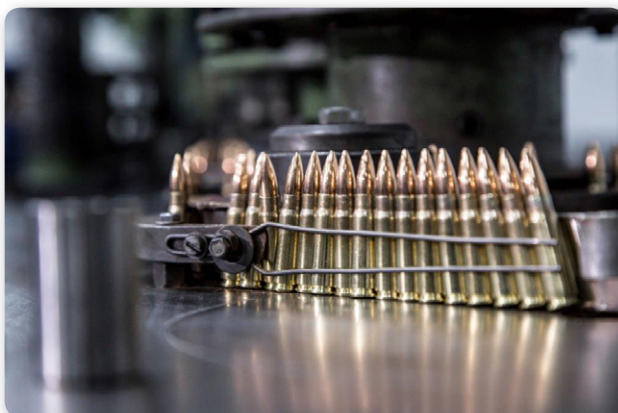
Representative:

Haris Trešnja, Executive Director

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Nermaris d.o.o. PJ Prometal Gračanica



Steel structures manufacturing, metal processing, industrial fabrication, mushroom farms and greenhouse production

Who we are

Business Unit Prometal has 20 years of experience in manufacturing greenhouses, mushroom farms, light prefabricated steel structures and custom-made metal solutions. We provide production, fabrication and installation services for agricultural, industrial and commercial use. The company operates in accordance with ISO: 9001:2015 quality management and production standard.

We are looking for reliable international partners, buyers, distributors and contractors interested in greenhouse systems, mushroom growing facilities, light steel construction and custom metal products. We are open to export cooperation, subcontracting, joint production and long-term B2B partnerships based on quality, flexibility and practical solutions.

We offer: Light prefabricated steel structures, mushroom growing farms, greenhouses, custom metal structures.



Representatives:

Ermin Grbić, Director

Amir Grbić, Technical director

www.prometal.ba

ts@prometal.ba

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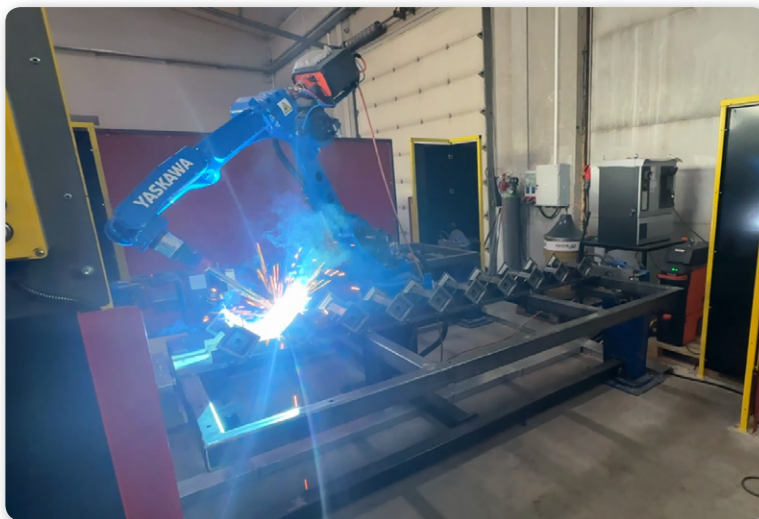
OM-prosteel Prnjavor

Primary business activity: Production of metal structures and welded assemblies

Who we are

We are manufacturing company specialized in production of metal structures and welded assemblies for the automotive industry, with a strong focus on seat-related structures and reusable transport equipment for automotive parts handling and in-plant logistics.

We offer: Parts, metal structures and welded assemblies for wide range of purposes



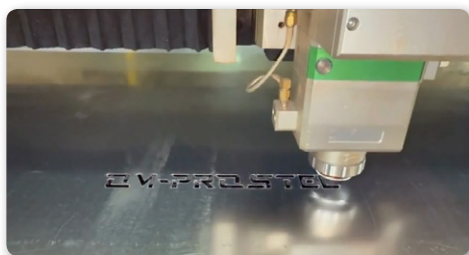
Representative:

Milan Aleksić, CEO

<https://omprosteel.com/>

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TEMAX BH Orašje



Primary business activity: Production of insulation materials, CNC machining

TEMAX BH is a company located in Bosnia and Herzegovina and was founded in 2013.

TEMAX BH is a part of Krautz-Temax group with HQ in Belgium.

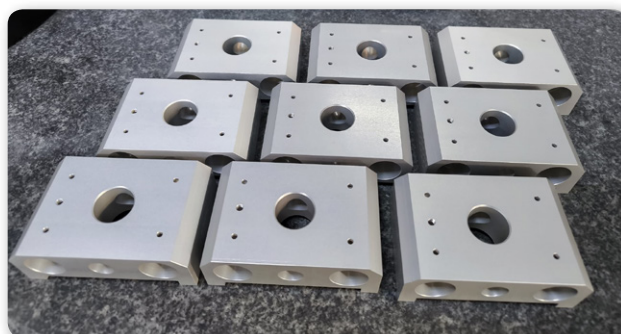
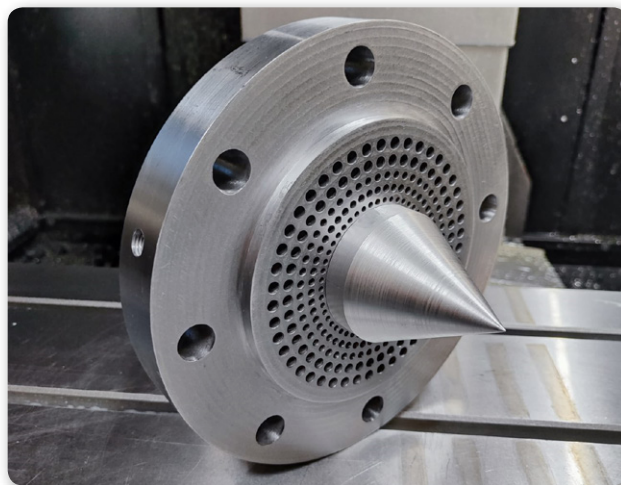
We produce insulation materials, insulations foils and xps boards. In 2020 we started CNC department and we provide high-quality products in the field of cnc material processing.

90% of our products are for export. Our company employs 103 people and generates an annual revenue of approximately €7.5 million.

We collaborate with more than 20 companies each year, delivering reliable manufacturing services and high-quality products.

We offer material machining services (CNC machining).

In addition to exports, we are interested in joint production in the field of CNC machining.



Representative:

Sejad Velispahić, Head of Research and Development Department

www.temaxtech.com

info@temaxtech.com

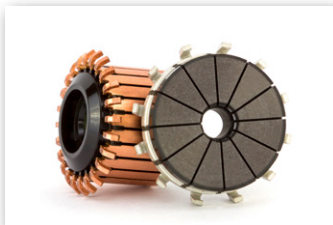
+387 65 837 153

Primary business activity: Manufacture of electric motors, generators, and transformers

Who we are

We are one of the leading players in global niches of components and systems for the automotive, power tools, renewable energy, household appliances and various other industry fields. A long tradition, and experience in the field of development, production, and support services in the mobile industry places us among the most reliable providers of the components for our customers. We are led by responsibility towards the environment and the principles of sustainable development from the conceptual designs of our products. In Kolektor CCL Bosnia, we successfully maintain the production of commutators, inductive components (ferrite cores and wound components), shafts and hybrid components at our production locations in Bosnia as a part of a Kolektor Mobility Slovenia group.

We offer: Wound components, electric motor parts, shafts, commutators, connectors.



Representative:

Predrag Zorić

www.kolektor.com

ccl@kolektor.com

+387 51 530 900

Mikroelektronika AD Banja Luka

Primary Business Activity: Manufacturing of Electronic Measuring and Communication Devices

Mikroelektronika is a manufacturer of advanced smart-metering solutions with fifty years of engineering heritage. We design, develop, and produce our entire portfolio in-house, from digital/smart electricity meters and communication modules to data concentrators and supporting software. This full control of technology and production ensures uncompromising quality, security, and interoperability.

Our products are certified according to the highest international standards, including CE, MID, DLMS/IDIS, IDIS2, STS, ISO 9001, ISO 14001, ISO 17025, ISO 22301, ISO 27001 and ISO 45001.

We are committed to innovation, cybersecurity, and long-term reliability for utilities navigating the next generation of energy systems.

We are seeking partners who value technical excellence and who can support local market development through distribution, integration, service, and customer engagement. Ideal partners share our focus on transparency, quality, and secure digital transformation of the energy sector. The main clients for our products are utilities, prosumers of electric energy, industry and households.

We offer our complete portfolio: all types of electricity meters, various communication modules, data concentrators, and software. We are looking for distributors, system integrators, and complementary software or hardware manufacturers.

Representative:

Sanja Praštalo

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ME MIKROELEKTRONIKA





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MET 650



**MEM600
MET600
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Bloomteq Sarajevo

bloomteq®

Primary business activity: IT

Who we are

Bloomteq is a leading AI and advanced engineering company from Sarajevo, delivering custom LLMs, machine-learning systems, enterprise automation, data engineering, and complex integrations across fintech, automotive, healthcare, logistics, energy, and other industries, in collaboration with global partners such as DFKI, Lenovo, and Cloudflare.

Together with the Blum Institute for Artificial Intelligence — the first independent AI research center in Bosnia and Herzegovina, focused on applied AI research, academic collaboration, talent development, and specialised labs in Energy & Sustainability and Autonomous Systems — and the flagship regional platform AI Summit Sarajevo: Kiss the Future, the largest AI event in Southeast Europe connecting global tech leaders with fast-growing regional markets, we offer comprehensive cooperation opportunities including technology transfer, joint project development, research and talent exchange, B2B matchmaking, national ecosystem promotion, strategic investments, and co-development of industry-focused AI solutions for regional and international markets.

We offer: Provision of our professional services and joint participation in project implementation.

Representative:

Kerim Balic, Co-Founder

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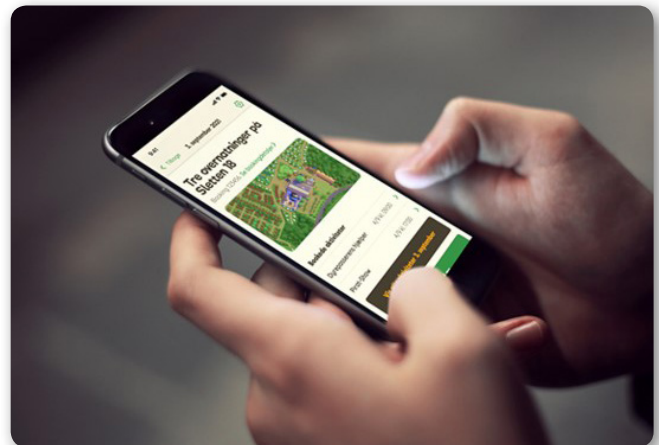
Who we are

We specialize in developing a wide range of digital solutions, including web applications, booking and ticketing systems, mobile apps, e-commerce platforms, learning portals and much much more.

We started 8 years ago and so far our team consists of 30 highly skilled professionals.

We are particularly interested in establishing long-term cooperations with strategic partners, technology companies, and organizations seeking reliable software development, product engineering, or digital transformation support.

We offer: Custom Application Development, Experience Design, Mobile App Development



Representatives:
Davor Zlotrg, CEO
Adnan Kljucic

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Fibraworld d.o.o. is a family-owned manufacturer of Glass Reinforced Plastic (GRP/FRP) products, one of the best alternatives to traditional materials.

Headquartered in Gradačac, Bosnia and Herzegovina, the company produces a wide range of pultruded fiberglass profiles, GRP gratings, cable trays, hand lay-up products, GRP connectors for precast concrete sandwich panels (Greenflex), as well as metal-processed components. Fibraworld also owns the Croatian nautical brand "Nautika" (Sidrotec), producing fiberglass boats.

Our products serve diverse industries including railways, energy, telecommunications, construction, chemical/oil & gas, military, agriculture, and sports.

Type of partners sought: Fibraworld is actively seeking new customers and end-users across European and international markets, including engineering and construction companies, electrical and telecom contractors, railway infrastructure operators, industrial plant managers, and procurement departments in the energy, chemical, and oil & gas sectors. The company is equally interested in connecting with wholesalers, technical distributors, and traders who can represent and place GRP and metal products within their regional markets.

Our certifications: ISO 9001:2015 - Quality Management System (TÜV NORD); ISO 14001:2015 - Environmental Management System; ISO 45001:2018 - Occupational Health & Safety Management System

We offer: Fiberglass Profiles (Pultrusion), Fish Tanks (Spray Lay-Up), Bath Tubs (Hand Lay-Up), Gratings (Open Moulding), Boats (Hand Lay-Up), Metal Processing

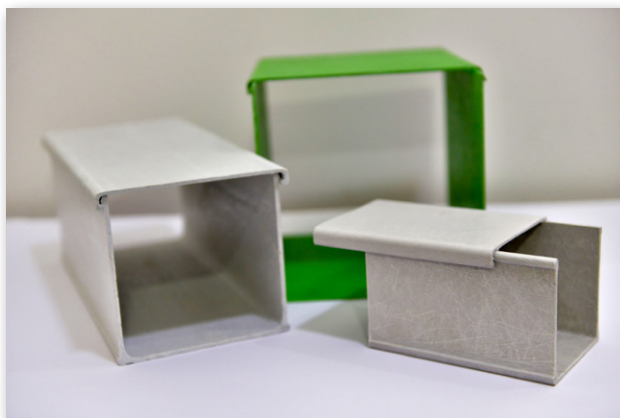
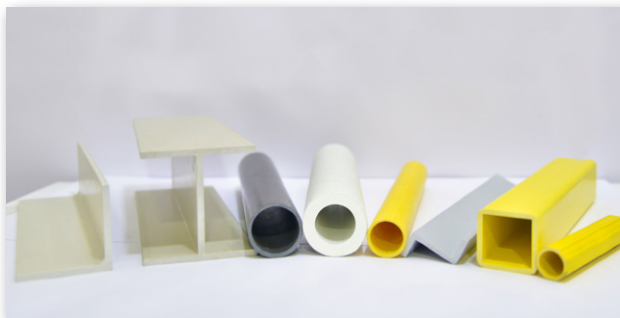
Representative:

Adin Bosnjakovic, Sales Manager

www.fibraworld.ba

info@fibraworld.ba

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Primary Business Activity: Processing of PE and PP polymers, production of bags, films, and pipes

Established in 1984, Weltplast has grown to become a leading polymer manufacturer in Southeast Europe, with 140 employees in 2025 and a production capacity exceeding 15,000 tons. Specializing in the production of high-quality polymer bags, foils, and pipes, the company has established itself as an industry frontrunner renowned for its commitment to innovation and environmental responsibility.

Polyethylene bags and foils (for household use, carrier bags, packaging, and industrial applications) offer significant advantages when used responsibly — they can be reused many times, are 100% recyclable, and help close the product life cycle.

Pipe systems (for high-rise and low-rise buildings, hydrokalk systems) are extremely demanding in terms of quality assurance, installation, and application. Continuous control of incoming raw materials, strict monitoring of the production process, and inspection of finished products are primary activities at Weltplast.

Weltplast annually produces over 270,841,366 units, of which more than 80% are exported to 18 international markets, underscoring the company's market significance and adherence to global quality standards.

Weltplast holds ISO 9001, ISO 14001, RecyClass, Blue Angel, OFI, and DVGW certifications.

Interest: Weltplast is seeking partners in waste management systems — cities and local authorities, retail distributors, supermarkets searching for sustainable carrier bag solutions, and all stakeholders in the packaging industry. The company is particularly interested in the Belgian market and in expanding to the Netherlands and Luxembourg.



We offer:

- LDPE and HDPE, LDPE-PCR, biodegradable bags, industrial foils and films.
- Flexy loop handle bags, T-shirt bags, T-shirt bags on roll, garbage bags, industrial film, punch-out handle bags, flat bags on roll.

Representatives:

Jelena Čačulović, CEO

Tomislav Mandurić, sales manager

<https://weltplast.com/en/>

weltplast@weltplast.com

+387 39 683 045

AS Jelah Tešanj

Primary business activity: Company for production, trade, and transport



AS Jelah is a leading FMCG company from Bosnia and Herzegovina, specializing in the production and distribution of food products, including confectionery, biscuits, snacks and coffee. The company is focused on quality, innovation and export-oriented growth, and cooperates with distributors, retail chains and private label partners in regional and international markets.

AS Jelah holds internationally recognized certifications, including HACCP, ISO 9001, Halal, RA RSPO and IFS, ensuring high standards of quality, safety and sustainability.

We offer: Wide range of food products: biscuits, tea biscuits, petit biscuits, sandwich biscuits, waffle biscuits, Flips Snacky, savory snack range.



Representatives:
Armin Hrvic, CEO
Samir Ibrić, Export Director
<https://asjelah.ba/>
info@asjelah.ba
+387 32 663 668

HEPOK d.o.o. Mostar

Primary business activity: Production of wines and alcoholic beverages



Who we are

Written traces bear witness to Herzegovina's vineyards and wines for at least three thousand years, but the tradition of growing vines and producing Hepok wines goes back a century. The wine story of the oldest winery in Bosnia and Herzegovina begins in 1886, during the reign of the Austro-Hungarian Monarchy, when the Land Government established the first fruit-growing station in Gnojnice near Mostar.

Thanks to many years of experience, fertile vineyard soil and favorable climatic conditions in combination with modern technology, HEPOK today produces table wines, strong alcoholic beverages - premium brandies and liqueurs, in addition to high-quality premium white and red wines. Hepok Mostar won a number of prestigious awards at fairs, with 5 gold and 9 silver medals for the best product in the field of wine and brandy production in the last five years. Hepok exports its products to Croatia, Serbia and China.



Representative:

Admir Rahimić

www.hepok-mostar.ba

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+387 36 281 125

Smrčak d.o.o. Zvornik



Purchase, processing and sale of mushrooms, medicinal herbs and forest fruits, as well as the production of organic raspberries and plums.

Who we are

Our company Smrcak d.o.o was founded 1992 and the owner started with this business in 1984. It's family company and we didn't change core business all this time. Our core business is collecting, processing and trading wild mushrooms, mainly: *Boletus edulis*, *Craterellus cornucopioides*, *Cantharellus cibarius* and *Morchella*. We are doing it mostly in dried condition, but also we sell it as fresh or frozen. Beside this we are processing different types of wild medicinal herbs. We can pack and process the goods by request of the customer. Also we are cultivating raspberries (frozen) and plums (mostly dried) but only in organic quality. We have organic certificate over 20 years and we are pioneers in organic production in Bosnia and Herzegovina. Almost all our products are organic products (>95%). Beside Organic certificate we have also IFS food, BSCI, BioSuisse. We are exporting 99% of our products and our market is mostly EU and Switzerland.

We offer: Wild organic mushrooms (Fresh, dried, frozen); Medicinal herbs, Raspberries frozen, Dried plums (ALL IN ORGANIC QUALITY)

Representative:

Miladin Mijatović, Owner

www.smrcaak.com

smrcak-zv@teol.net

+387 65 925 926



ARBOREKO d.o.o. Kotor Varoš

Primary business activity: Production of solid beech panels



Arboreko d.o.o. was founded in 2009 as part of the Fagus Group and specializes in the production of high-quality solid wood panels in Bosnia and Herzegovina.

The company manufactures beech solid wood panels with a moisture content of up to 12%, including glued panels in DL and FJ joints, available in AB and BC quality grades. Its primary business partners are furniture manufacturers.

We offer: Solid beech panels, beech boards (dry and fresh)

Representative:
Branko Malijević, Director

www.arboreko.biz
info@arboreko.biz
+387 51 785 711



Who we are

Kismet is a textile production company that employs around 75 workers. We are known for our exceptionally flexible production with modern machinery and we are able to customize our production capacities to our customers' needs.

In the three lines of our production we produce trousers, blazers, trench coats, traditional dresses, skirts and shirts, as well as suits for men and women, produced for the past four years.

This company has been a provider for different clients abroad for many years and the concept of our work is based on exports for New GOL, Armani, Facis, etc.

We've always wished to make a product of our own. An elegant, practical, easy-to-wear, solution for a variety of different occasions and events, a men's suit. We are joyful to have had that story started as a result of established cooperation and progress in the technical fields, as well as the development we have been working on for the past two years.

We offer:

Flexible, export-oriented textile production, including men's suits and a wide range of garments, with customization based on client requirements and reliable long-term cooperation with international partners.

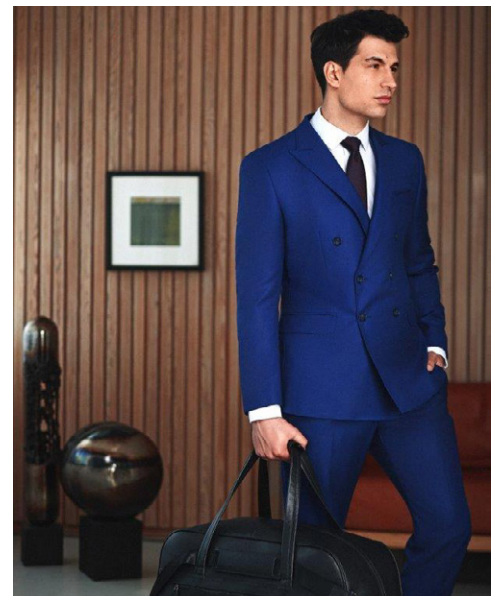
Representative:

Armin Hasić

www.kismet.ba

info@kismet.ba

+387 35 722 501



Svjetlostkomerc d.d. Sarajevo

Primary business activity: Wholesale of school and office supplies



Who we are

Svjetlostkomerc d.d. Sarajevo is a Bosnia and Herzegovina-based company with an 80-year-long tradition. It is the leading retail bookstore chain in Bosnia and Herzegovina, with a presence in 10 cities across the country. The company's core business is the sale of school, office, and stationery products, and it is actively interested in importing school, office, accessories, and related goods for both end users and corporate clients.

Interested in various models of cooperation

Representative:

Vedad Halilović, CEO

www.svjetlostkomerc.ba

info@svjetlostkomerc.ba

+387 33 200 840



5D travel d.o.o. Sarajevo



Tour operator and travel agency services, specializing in incoming tourism and business travel (DMC services).

Who we are

5D Travel d.o.o. is a Sarajevo-based travel agency and DMC specializing in incoming tourism and business travel in Bosnia and Herzegovina and the Balkans. We provide tailor-made private tours, corporate travel and MICE services, including accommodation, transfers and guided experiences.

We focus on halal-friendly and sustainable tourism, working with clients from the UK, GCC and international markets. We are looking for long-term partnerships with tour operators, agencies and organizations requiring reliable ground services in the region."

We offer:

- Tailor-made private tours in Bosnia and Herzegovina and the Balkans
- Incoming tourism and destination management (DMC services)
- Business travel and corporate travel services
- MICE services (meetings, incentives, conferences, events)
- Hotel accommodation, transfers and guided tours
- Halal-friendly and culturally adapted travel experiences

We are looking for:

- Strategic partnerships, B2B cooperation, inbound tourism and destination management services
- International tour operators and travel agencies
- Corporate clients and event organizers
- Partners for inbound tourism and ground services"

Representative:

Aida Zelić Kužatko, Founder & CEO

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VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ
FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

Foreign Trade Chamber of Bosnia and Herzegovina (FTC B&H) is a non-governmental not-for-profit association functioning to develop and improve economic relations of Bosnia and Herzegovina's economy with abroad. FTC B&H represents interests of its members, corporations and industrial associations before Government and international chambers of commerce and other economic association and organizations. Main goals of the Chamber are to increase of production and exports as well as introduction of European Union and international standard into the country's economic system.

Bosnia and Herzegovina Export Promotion Agency (BHEPA) is a national agency operating within the Foreign Trade Chamber of Bosnia and Herzegovina. Primary role of BHEPA is to assist all B&H companies to develop and expand export markets by promoting products and capabilities of the country internationally. BHEPA's clients are primarily individual enterprises that want to start, increase or diversify their export business.

FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

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ORGANIZERS



VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE
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FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA



Embassy of Bosnia and Herzegovina to the Kingdom
of Belgium and Grand Duchy of Luxembourg