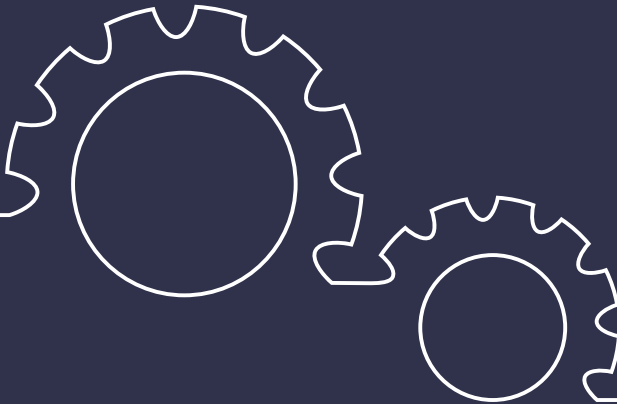




VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ
FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

BOSNIA AND HERZEGOVINA AT ELMIA SUBCONTRACTOR 2025

11-13 November 2025, Jönköping, Sweden



Bosnia and Herzegovina Pavilion HallB/Booth B06:110



BUSINESS OPPORTUNITIES IN THE METAL PROCESSING SECTOR IN BOSIA AND HERZEGOVINA

Metal processing sector in Bosnia and Herzegovina, along with base metal production, has traditionally been country's strongest and most successful industry and export sector. Metal sector as a whole makes up around 37% of total country exports, which gives it a strong lead over top export categories.

Development of metal processing sector in B&H has been enabled by country's natural endowment with natural resources (such as coal, iron ore, bauxite), as well as human capital. The sector is fairly large and it includes ferrous and non-ferrous metal processing, chiefly in iron and steel, aluminum, lead, zinc and copper. Technical capacities exist in sheet metal processing, welding, plasma cutting, bending, machining, aluminum extrusion, castings and forgings. The sector consistently marks positive trade balance in most of its sub-segments.

The present structure of metal sector is characterized by large number of small companies producing lower value-added products. Such environment provides great opportunities for foreign investors to integrate existing primary producers and start production of higher-added products. In addition, there are opportunities to use existing production facilities and capacities to increase production.

The metal processing industry in Bosnia and Herzegovina may be classified as follows:

1. Production of base metals
2. Production of finished products, except for machinery and equipment
3. Production of machinery and equipment
4. Production of motor vehicles, trailers and semitrailers.

Why import from or invest in Metal Processing Sector in Bosnia and Herzegovina?

- Skilled, motivated and affordable labor force
- Geographical location and closeness to the EU market
- Experience of metal processing companies in exporting to the EU market
- Opportunity to integrate small companies for production of higher value added products
- Abundance of production facilities, industrial zones and available production capacities
- No restrictions for foreign partnership with domestic companies
- Regional and bilateral Free Trade Agreements
- Stable currency pegged to Euro
- Low inflation.



EMERUS d.o.o.



EMERUS d.o.o.

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CONTACT

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PERSONEL: 300

CERTIFICATIONS:

ISO 9001; ISO
14001; ISO 45001;
IATF conformity;
QUALICOAT SEASIDE;
ISO 14025; EPD; EN
15088

Who we are

Emerus is a European manufacturer of extruded aluminium profiles for various industries. With us you get all important production services from a single source: extrusion (1800 and 2500 T thrust force), powder coating (All RAL Chart Colors), anodizing, machining (milling, sawing, drilling, turning), thermal break, packaging according to your specifications and technical support throughout the production process. Based on ISO 9001, EN 15088 and IATF certificates' requirements and procedures, quality control processes are aligned with production process and customer specifications.

What we do

The services that Emerus offers are:

- Precise aluminium extruding
- CAD design, project planning • 3D prototyping
- Anodizing • Mechanical pre-anodizing treatment
- Surface treatment (full range of coating and powder colors; sublimation in wood decor)
- Custom manufacturing
- Quality testing, analysis and assurance
- Automated packaging and customized packaging according to client's specific needs
- Logistics for material handling and transportation for global delivery

References/main customers:

Battersea Power Station London; General hospital Sisak HR; Apartment building Knezija ZG/HR; Veteran center Daruvar HR; Company Kamir Siroki Brijeg, BiH; E-cigarettes; Traffic signs Croatia...



IRION ARGERR d.o.o.

Who we are

The company in Bosnia was founded in 2015 by Asim Ćosić, a mechanical engineer, as an engineering firm specializing in steel structures. Since its establishment, the company has been active in the mining industry, maintenance plants, steel production, and the automotive sector.

In 2019, the company partnered with the German firm Irion, a welding company originally founded in 1926 by Mr. Matthäus Irion. The Hahn family acquired Matthäus Irion GmbH & Co. KG in 1978, and from 1986, the company was managed by Eberhardt Hahn, a mechanical engineer. In 2018, Bernd Fleissinger and Stefan Tschirk, both industrial and aeronautical engineers, took over the company's leadership.

Today, we operate across three locations — Stuttgart (Germany), Sarajevo, and Bugojno (Bosnia and Herzegovina) — employing approximately 100 people in total.

What we do

For years, our welding company has trusted...

- Selected partners of the automotive industry
- Renowned steel and mechanical engineering companies
- Public institutions from art and culture
- Premium manufacturer of plant engineering & conveyor technology
- Leading agricultural and construction machinery manufacturers



IRION ARGERR d.o.o.

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PERSONEL: 100

CERTIFICATIONS:

ISO 9001-2015;
EN ISO 3834-2:2021;
EN ISO 1090-1:2009
+A:2011

COMMUTATORS

Starter Motors

No. 1 Market Share
In use for high number of cycles up to 500,000 cycles
Finished air insulation as molded
Single bar design with strong anchoring



Auxiliary Motors

High performance due to Cu bar anchoring design
Target performance through different Cu bar anchoring and different molding compound
Large diversity of different types in production



Household Appliance Motors Industrial Motors & Power Tools

2M and HBN technology for high demands (up to 5 brush sets possible)
Stamped hook technology
Wide range of applications



ELECTRONICS & DRIVES

Electrical motor parts

Motor housing
Shafts



MAGNETICS

Inductive Components

Sensing
DC/DC transformation
Antennas

Inductive components are an important element of electronic sub-systems and contain ferrite cores – mostly of proper production.



Ferrite cores

The production program is reflected in wide range of different ferrite materials and shapes. Ferrite materials area is divided in four main groups: high frequency, low loss, high permeability and power materials.



HYBRID COMPONENTS

Electrical motor connectors for electrical drives & alternators

Power connection of BLDC (EC) stators,
Slip rings



KOLEKTOR

KOLEKTOR CCL d. o. o.

KOLEKTOR CCL d. o. o.

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PERSONNEL: 450

CERTIFICATIONS:

IATF 16949; ISO 9001;
ISO 14001

Who we are

Kolektor CCL d.o.o. Laktaši is a company within the Kolektor Mobility Group, a well-established Slovenian concern. The company is known for its reputation for credibility, trustworthiness, quality, and innovative products and services. This reputation has been built over the years, and is considered to be one of the leading and dependable suppliers in Bosnia and Herzegovina for the automotive industry.

What we do

Our primary focus lies in manufacturing electrical components for both the automotive and hand tools industries, specializing in the production of commutators, inductive components, ferrite cores, shafts, and motor housings. Additionally, we excel in crafting precision tools and machines

References/main customers:

Bosch, Denso, Hella, IFM, Hilti, Ametek



MY COMPONENTS d. o. o.

Who we are

My Components is a trustful partner in the world of plastic. Our production focuses on creating with smallest impact on our planet and at My Components we take care that we recycle as much as is possible.

From our start we have stable and rapid growth, all thanks to our team which we develop with care since they are the backbone of our success. Biggest growth in recent years we notice in furniture industries where we positioned ourselves as reliable partner and managed to maintain competitiveness.

Our location in Bosnia and Herzegovina offers us numerous advantages, such as a supply chain that is immune to most global events and the fact that Bosnia and Herzegovina has an agreement with the European countries stating that all customs duties are abolished. But we believe one of the biggest advantages is that we can deliver your products to your address in a week or less. Guaranteed!

What we do

We specialize in crafting high-quality custom components using recycled and virgin materials, combining sustainability with exceptional craftsmanship. Our innovative processes ensure that each piece meets precise specifications while minimizing environmental impact. By prioritizing eco-friendly practices, we help businesses achieve their goals without compromising on quality or responsibility.



MY COMPONENTS d. o. o.

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<https://mycomponents.ba>

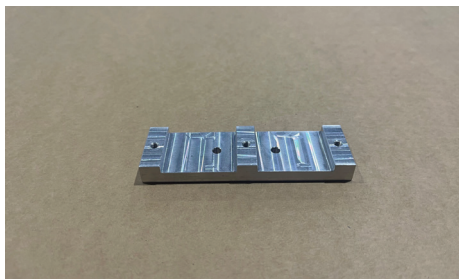
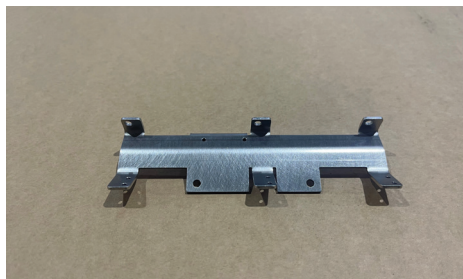
CONTACT

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PERSONNEL: 6

CERTIFICATIONS:

ISO 9001:2015;
ISO 14001:2015; FCS



SB LASER d.o.o.

Who we are

At SB Laser, we specialize in precision sheet metal processing, delivering high quality components and custom solutions for wide range of industries.

With advanced technology and skilled craftsmanship we transform raw materials into functional, durable and precise metal products.



SB LASER d.o.o.

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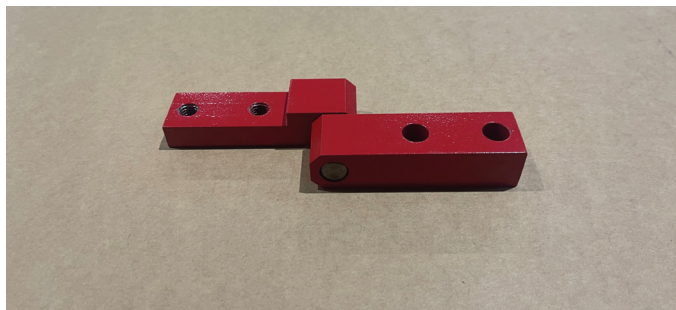
Contact:

Mr. Tarik Kamberic
E-mail: tarik@sb-laser.ba

Personnel: 15

What we do

- Sheet metal processing for all metal types.
- Consulting, designing, manufacturing, and assembling.
- Laser cutting, bending, rounding, welding, sawing and powder coating.
- From complex designs to large-scale projects.





TMD-AGS d.o.o.

Who we are

TMD-AGS Gradacac is a manufacturer specialized in professional desing and manufacture of die-casting tools for aluminium high-pressure casting and trimming tools. **TMD-AGS** is also specialized for machining and powder coating processes of products from automotive, food and other industry. Our company is fully equiped with a modern machinery park: tool shop, CNC machining workshop and automatized powder coating line.



TMD-AGS d.o.o.

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CONTACT

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PERSONEL: 35

CERTIFICATIONS:

ISO 9001:2015;
IATF 16949:2016

What we do

Our products have covered mechanical part, electric tools, household articles and automobile parts etc. we have CAD/CAM/CAE software for mould good design and process to make sure the mould feasibility and longer life.



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FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

Who we are

Foreign Trade Chamber of Bosnia and Herzegovina (FTC B&H) is a non-governmental not-for-profit association functioning to develop and improve economic relations of Bosnia and Herzegovina's economy with abroad. FTC B&H represents interests of its members, corporations and industrial associations before Government and international chambers of commerce and other economic association and organizations. Main goals of the Chamber are to increase of production and exports as well as introduction of European Union and international standard into the country's economic systems.

FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

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CONTACT

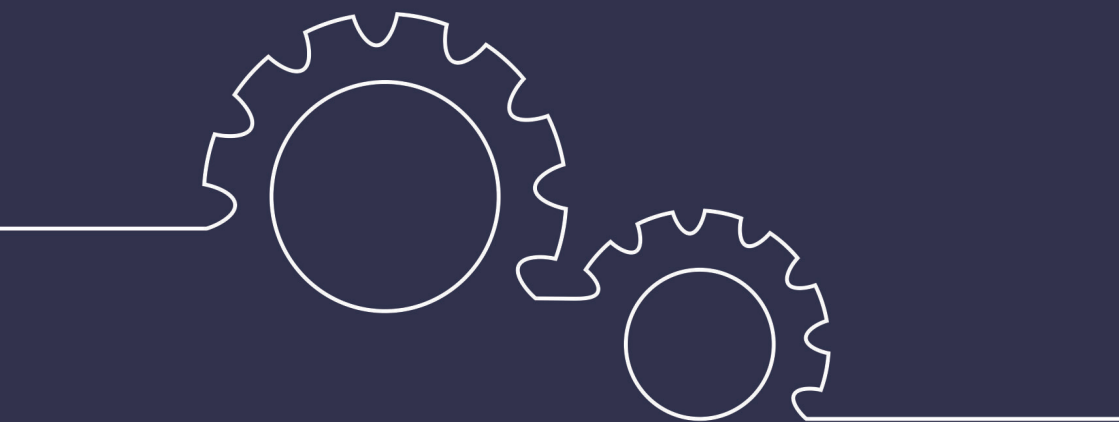
Ms. Aida Vidimlic

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Bosnia and Herzegovina Export Promotion Agency (BHEPA) is a national agency operating within the Foreign Trade Chamber of Bosnia and Herzegovina. Primary role of BHEPA is to assist all B&H companies to develop and expand export markets by promoting products and capabilities of the country internationally. BHEPA's clients are primarily individual enterprises that want to start, increase or diversify their export business.

What we do

FTC B&H CAN OFFER YOU: Information on Bosnia & Herzegovina Market; Discovery of the products on offer; Location of the best suppliers; Identification of the production capabilities and contact of companies; Organization of company visits; B2B meetings; Branch associations covering entire territory of Bosnia and Herzegovina; Analysis of specific economic branches including measures for improvement and development of their performances; Presentations at trade fairs and exhibitions, organization of workshops; Foreign trade statistics by countries and by goods; Exporters' directory; Analysis, information and advisory regarding the macroeconomic situation, trends and expectations, business environment, economic legislation, international agreements (CEFTA 2006, SAA, WTO) and other relevant issues; Professional education programs for entrepreneurs; Issuing of TIR Carnets and ATA Carnets; Transport and communication; Publications, leaflets-presentation of the companies; Arbitration court; Services through Enterprise Europe Network-Provision of information on programs and projects of European Union.



Organized by:



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