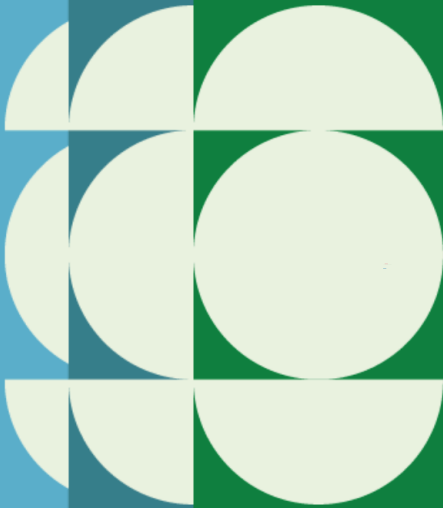




VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ
FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

Business Mission

**of companies from
Bosnia and Herzegovina
to ECOMONDO, Rimini**



ECOMONDO
The green technology expo.

November 5-8, 2024



FOREIGN TRADE CHAMBER
OF BOSNIA AND HERZEGOVINA



Foreign Trade Chamber of Bosnia and Herzegovina

Bosnia and Herzegovina Export Promotion Agency

Who we are

Foreign Trade Chamber of Bosnia and Herzegovina (FTC B&H) is a non-governmental not-for-profit association functioning to develop and improve economic relations of Bosnia and Herzegovina's economy with abroad. FTC B&H represents interests of its members, corporations and industrial associations before Government and international chambers of commerce and other economic association and organizations. Main goals of the Chamber are to increase of production and exports as well as introduction of European Union and international standard into the country's economic systems.

Bosnia and Herzegovina Export Promotion Agency (BHEPA) is a national agency operating within the Foreign Trade Chamber of Bosnia and Herzegovina. Primary role of BHEPA is to assist all B&H companies to develop and expand export markets by promoting products and capabilities of the country internationally. BHEPA's clients are primarily individual enterprises that want to start, increase or diversify their export business.

What we do

FTC B&H CAN OFFER YOU: Information on Bosnia & Herzegovina Market; Discovery of the products on offer; Location of the best suppliers; Identification of the production capabilities and contact of companies; Organization of company visits; B2B meetings; Branch associations covering entire territory of Bosnia and Herzegovina; Analysis of specific economic branches including measures for improvement and development of their performances; Presentations at trade fairs and exhibitions, organization of workshops; Foreign trade statistics by countries and by goods; Exporters' directory; Analysis, information and advisory regarding the macroeconomic situation, trends and expectations, business environment, economic legislation, international agreements (CEFTA 2006, SAA, WTO) and other relevant issues; Professional education programs for entrepreneurs; Issuing of TIR Carnets and ATA Carnets; Transport and communication; Publications, leaflets-presentation of the companies; Arbitration court; Services through Enterprise Europe Network-Provision of information on programs and projects of European Union.

Address:

Branislava Djurdjeva 10
71000 Sarajevo
Bosnia and Herzegovina

T: +387 33 566 222
F: +387 33 566 239
www.komorabih.ba
info@komorabih.ba

Contact:

Mrs. Aida Vidimlic
aida.vidimlic@komorabih.ba

ALMA RAS

Who we are

The company Alma Ras started its work in Olovo (Bosnia and Herzegovina) in 1998. It was symbolically founded on Women's Day and since then has been known as an indispensable place for lovers of fine quality underwear and sleepwear. Since the year of its foundation, the company has recorded constant growth and development - from a small, family workshop to a brand leader on the domestic market in Bosnia and Herzegovina. One of the key business policies is taking care of employees, the satisfaction of workers and customers. Through the careful placement of brands in other markets as well, the hearts of customers on the regional and European markets were won, starting from Slovenia, Montenegro, Croatia, Macedonia, and all the way to Austria and Germany. We produce underwear and pajama sets made from the finest natural materials of high quality. In addition to Basic items that are offered throughout the year, we create twice a year items for our customers that follow the global fashion scene. In our own production, since 2021 we have been creating and producing swimwear. MANNERS, Man in motion. Our brand vision represents a man of the 21st century, in constant movement, who can easily be recognized by the fact that he is always in a hurry and competing with time. For the youngest, we create underwear and pajamas made of extremely high-quality cotton, which is a guarantee for the most beautiful touch on the skin and a pleasant sleep. Trendy patterns and colors change from season to season, so our little ones can choose their favorite motifs twice a year. As a solution and counterbalance to the ever-increasing demands of dynamic everyday life, rapid changes in trends and fashion guidelines, Alma Ras offers the perfect solution - classic lingerie and sleepwear from the AR FAMILY line. Quality materials are the main feature of this product line, which is intended for the whole family and for everyday use.



Address:

Olovske Luke bb, 71340 Olovo
Bosnia and Herzegovina
T: +387 32 823 050,
F: +387 32 828 241
info@alma-ras.com
www.alma-ras.com

Contact: Mrs. Amra Beridan
amra.beridan@alma-ras.com

Personnel: 1144

Certifications: ISO 9001; GOTS;
OEKO TEX STEP; BSCI

What we do

We are a renowned manufacturer of men's, women's and children's sleepwear, men's, women's and children's swimwear, basic daywear, men's, women's and children's daily wear and socks. In addition, as a bra manufacturer, we occupy a serious market

References/main customers:

Triumph, Calida, Armani, Mey.



CETEUR

Who we are

CETEUR (Center for Economic, Technological and Environmental Development Sarajevo) was established in 1992 with the aim of providing support to the environmental, social, economic and technological development of Bosnia and Herzegovina. CETEUR continued the tradition of the Institute for Process Engineering, Energy and Environmental Engineering of the Faculty of Mechanical Engineering in Sarajevo, after its work was terminated in 1992. CETEUR is probably the first company registered in Bosnia and Herzegovina to support development.

Since its establishment, CETEUR has been operating in the field of sustainable development, primarily in the fields of environment and energy. Through our activities, we strive to be a link between (i) Business, (ii) the Academy, (iii) Governmental Organizations and (iv) International Organizations.

Our team consists of a multidisciplinary team of mechanical engineers, electrical engineers, architects, chemical engineers, agricultural and technology engineers, environmental engineers and economists. In addition to the team that consists of full-time employees, our team consists of permanent associates of various professions (faculty professors, individual experts and freelancers, researchers, analysts, etc.). Activities are divided into Departments (Sectors) where the Environment and Energy Departments are the backbone of the business. The education and laboratory departments support the first two sectors. Through the fifth Department of ECO CET we strive to provide technological solutions (ie products) for our customers.



CETEUR

Address:

Topal Osman Paše 32B
71000 Sarajevo
Bosnia and Herzegovina
T: +387 33 563 590
F: +387 33 205 725
info@ceteor.ba
www.ceteor.ba

Contact:

Mrs. Elma Kavazović
ekavazovic@ceteor.ba

Personnel: 17

Certifications: License for the preparation of environmental impact studies

What we do

Services relate to complex and specific tasks in the field of environmental protection, climate change and sustainable development, from the preparation of strategic documents, studies, requirements in the phase of preparation for construction, use and decommissioning of industrial and other infrastructure projects. CETEUR has the authority of the entity ministries for environmental protection in Bosnia and Herzegovina to prepare legally prescribed environmental protection documents.

References/main customers

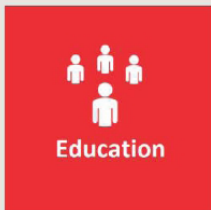
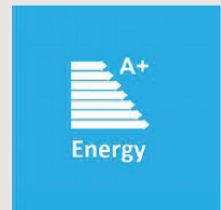
Some of our clients are: Adriatic Metals Eastern Mining, BH Recycling, BH Telecom DD, Bihpak, Bosnalijek, Coca-Cola HBC B-H, DNV, Dorsch Gruppe, E Co Ltd London, UK, EBRD BAS, EBRD BiH, EFT Group, Energoinvest DD Sarajevo, European Investmet Bank – EIB, Federal Ministry of environment and tourism, Finance in Motion GmbH, GIZ, Global Ispat Koksna Industrija (GIKIL), JP Elektroprivreda BiH, KJKP Toplane Sarajevo doo, Klinički Centar Univerziteta u Sarajevu, Natron-Hayat doo, UNDP BiH, UNIDO, World Bank, USAID BiH

5 DEPARTMENTS – 29 TYPES OF SERVICES – 20 AREAS OF EXPERTISE



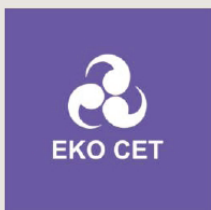
This department partners with our laboratory to ensure that we are building a better tomorrow. This sector is enriched by a team of experts from various technical, natural, and social fields. We address specific, complex tasks related to environmental conservation, climate change, and sustainable development, right from drafting strategic documents to preparation for construction phases. CETEOR **holds the authority from both entity ministries for environmental protection** in BiH to craft legally mandated environmental protection documents.

Our energy department puts the spotlight on energy efficiency (EE) and renewable energy sources (RES). We provide premium consultancy services, cognizant of the vital importance of energy conservation and utilization of renewable sources in various sectors. Our state-of-the-art technical solutions pave the way for improved business performance and enhanced market competitiveness. CETEOR has been **authorized by the Federal Ministry of Physical Planning to conduct detailed energy audits and energy certifications.**



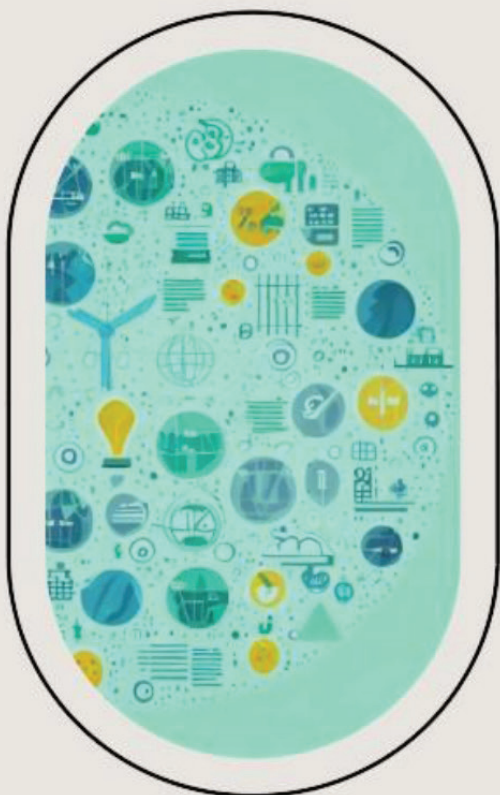
Our Department of Education is designed to cater to this need, systematically organizing comprehensive education and training programs for management and staff. The focus is on equipping businesses with modern ideas, knowledge, and skills necessary for growth and competitive advantage. We are **authorized to conduct Training and development program for energy audits and energy certification** of facilities with simple (Module 1) and complex (Module 2) technical systems

Our Laboratory for Environment and Energy Efficiency sets the standard for precision and accuracy. Recognized for its adherence to the stringent **BAS EN ISO / IEC 17025 standard**, our lab specializes in measuring environmental noise. We extend our services to the spheres of air protection and energy efficiency, ensuring that every measurement we provide is reliable, impartial, and of exceptional quality. Our lab is a cornerstone in our commitment to protecting and improving our environment, contributing data and insights that fuel more sustainable decisions.



This is CETEOR's gateway to the world. As a conduit between leading international brands and local markets, the EKO CET Department ensures **access to the finest products in occupational safety, environment, energy efficiency, and lab equipment.** We're proud to represent and distribute products from three globally respected brands: DENIOS AG, MADUR, and SVANTEK. These partnerships allow us to bring world-class technologies and innovation right to your doorstep, reinforcing our commitment to delivering the best solutions for our clients' diverse needs.

EXPERTISE IN ENVIRONMENTAL AND ENERGY SERVICES



Air	Studies, analyses, and strategies related to air quality. We also assist in creating pollutant emission registers.
Biodiversity	Studies on conservation of the variety of life in a particular habitat or ecosystem, including the protection of endangered species and habitats.
Chemical management	Development of legislation and creation of action plans for chemical management.
Circular economy	Developing action plans, guiding businesses to transition towards circularity, and providing expert training and mentoring.
Citizen energy	Enabling and promoting the generation and usage of energy by citizens, e.g. through solar PV on homes or community energy projects.
Climate change	Developing strategies and plans related to climate change. We also prepare elaborates and analyses to help organizations understand and mitigate their impact on climate change
District heating systems	Feasibility studies, affordability analyses, and preparing tender documentation for district heating projects.
Economy/Business	This covers the financial aspects of our work, including how businesses can operate sustainably and the economics of environmental policies and projects.
Energy efficiency	We conduct energy audits in the building and industry sectors, prepare elaborates, studies, and strategies to enhance energy efficiency
ESG and sustainable finance	It involves integrating ESG factors into financial decision making, promoting sustainable and ethical practices in business.
Low-carbon development	This refers to strategies aimed at reducing carbon emissions in development processes, contributing to mitigation efforts against climate change.
Noise	This area deals with the measurement of environmental noise pollution and modelling its impact on human health and well-being.
Ozone layer	We provide expertise in conducting studies and developing plans related to the preservation of the ozone layer.
Renewable energy sources	Our services include mapping of RES potential feasibility studies, and design
Risk management	This involves identifying, assessing, and controlling threats to an organization's capital and earnings, including environmental risks.
Safety at Work	This involves ensuring the workplace is free from hazards that could cause physical harm or discomfort to employees, including environmental and chemical hazards.
Soil management	Our consultancy services involve conducting soil sampling, analysis, and reporting to help manage and conserve soil resources effectively
Urban mobility	Planning mobility strategies that improve the flow of people and goods in cities while minimizing environmental impact.
Waste management	Strategies and plans for reducing, collecting, processing, recycling, and disposing of waste, aiming to minimize environmental impacts.
Water management	We provide services like water sampling, analysis, and reporting to help in effective water management.



Arusha Tanzania _ Substation 400kV

ENERGOINVEST

Who we are

- Established in 1951, Sarajevo
- Today, leading multidisciplinary engineering company in Bosnia and Herzegovina
- Shares: Government FB&H 67% and Small shareholders 33%
- We want to connect with companies with whom we will participate on a partnership basis in the realization of projects in the domain of our activity.
- We also want to introduce ourselves to investors for whom we can work on the realization of projects in the domain of our activity.
- We are also interested in entering into a representation agreement for the products of various manufacturers from our industry.



ENERGOINVEST

Address:

Hamdije Cemerlica 2
71000 Sarajevo
Bosnia and Herzegovina
T: + 387 33 703 301
F: + 387 33 659 618
generalmanager@energoinvest.ba
www.energoinvest.ba

Contact:

Mr. Mirza Ustamujic
mirza.ustamujic@energoinvest.ba

Personnel: 210

Certifications: ISO CERTIFIED
(9001, 14001, 45001 and 27001)

What we do

SUBSTATIONS: Turn key projects for up to 400kV

POWER TRANSMISSION LINES

- The projects of power transmission lines of all voltage levels up to 500 kV
- Mechanical testing of power transmission line towers and other steel lattice structures in our testing station
- Telecommunication towers
- Underground power and optical cables
- Electrification of oil wells

SCADA SYSTEMS (SCADA System design, Equipment procurement, Equipment configuration, FAT services, SAT Services, Integration into Dispatching centers, Training for our Clients);

INFORMATION AND COMMUNICATION TECHNOLOGIES:

- Transmission and radio communication systems
- Network management systems
- IP communications networks
- Switching systems; OSS/BSS System
- Access networks systems
- Telecommunication software development
- Development frameworks (Microsoft/.NET, Java/J2EE)
- Database management systems (SQL, Oracle, Postgress)
- System management (Windows, Linux, Solaris)
- VoIP; TAP3 standard

SERVICES IN THE FIELDS OF ENERGY FACILITIES, WATER TREATMENT AND ENVIRONMENTAL PROTECTION

- Development of all levels of project documentation
 - (Mechanical, Civil, Architectural, Electrical and I&C)
 - Studies, Preliminary Design, Main Design, Detailed Design, As-built Design
- Turnkey Project Execution (design, engineering, procurement and installation of equipment, construction, commissioning and system testing, staff training, warranty testing)
- Supervision of Construction Works
- Consulting Services
- Review and Certification of Project Documentation

THERMAL POWER AND PROCESS PLANTS:

- Reconstruction of existing and construction of new thermoenergy facilities
- City heating plants and thermal installations
- Dry and wet fly ash and bottom ash transportation system
- Bottom ash conveyor belt systems
- Systems for storage of combustion products
- District heating systems
- Cooling water systems
- HVAC systems
- Water treatment plants

HYDRO POWER FACILITIES:

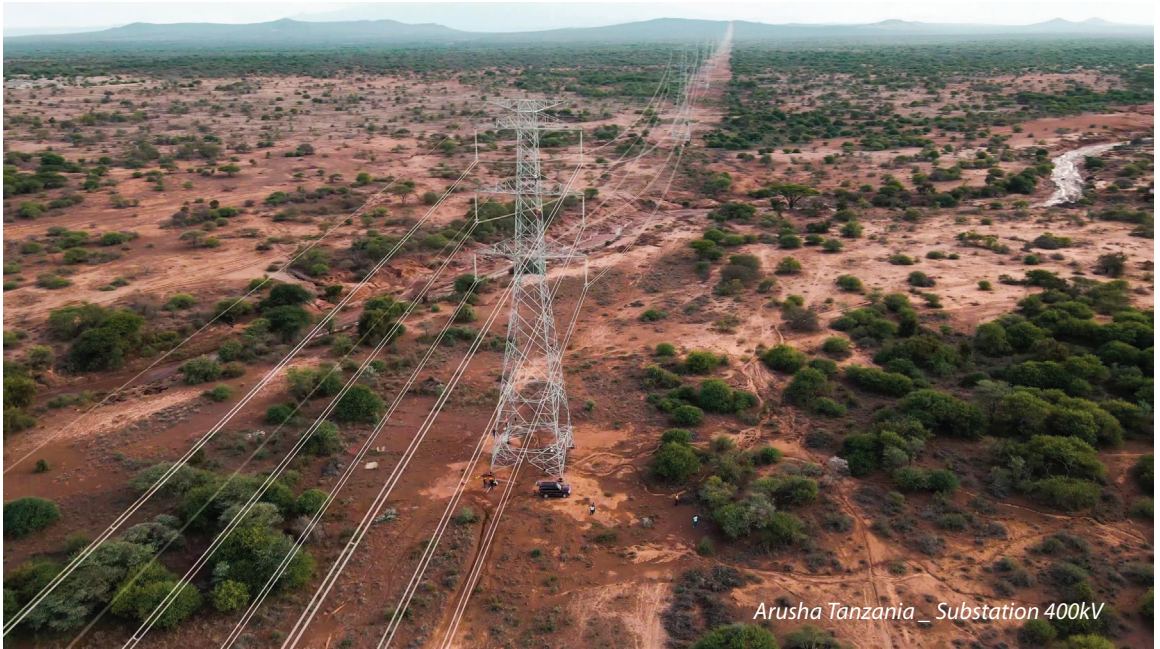
- Small Hydro Power Plants (<10 MW)
- Medium and Large Hydro Power Plants (>10 MW)
- Reconstruction and expansion of existing hydro power plants
- Dam Monitoring (observation and interpretation of dam monitoring results)

ARCHITECTURE AND CIVIL ENGINEERING:

- High-rise Construction Projects and Civil Engineering Infrastructure
- Industrial Facilities and Public Buildings and Facilities

ENVIRONMENTAL PROTECTION, WATERCOURSE MANAGEMENT AND WATER TREATMENT:

- Reports and Environmental Impact Studies for the Construction of Energy Facilities (TPPs, HPPs, WFs)
- Reports and Environmental Impact Studies for the Construction of Architectural and Civil Engineering Infrastructure Projects
- Reports and Environmental Impact Studies for the Construction of Watercourse Regulation Projects
- Municipal Wastewater Treatment
- Watercourse Management
- Desulfurization
- Renewable sources - solar power plants, wind power plants



References/main customers:

- Ministries of energy and power industry of various countries and some of them are: Kurdistan regional Government Ministry of Electricity in IRAQ,
- Tanzania electric supply company – TANESCO in TANZANIA,
- Operatori Sistemit Transmetimit (Ost) ALBANIA,
- GRTE-Sonelgaz Transport De L'electricité ALGERIA,
- Elektroprenos Banja Luka BOSNIA AND HERZEGOVINA
- GECOL and Free Zone Company LIBYA
- Ethiopian Electric Power Company (EEPCO) ETHIOPIA
- Slovenska Elektrizna Prenosova Sustava (SEPS) SLOVAKIA
- Crnogorski Elektroprenosni Sistem Montenegro (CGES) MONTENEGRO
- Electricity Transmission System Operator of the Republic of N. Macedonia NORTH MACEDONIA

GALVANORM

Who we are

We are small company with six employees located in industrial zone of city of Konjic.

What we do

Our company deals with the wholesale of chemicals and waste disposal.



GALVANORM

Address:

Donje Polje 42
88400 Konjic
Bosnia and Herzegovina
T: +387 061 073072
info@galvanorm.ba
www.galvanorm.ba

Contact:

Mr. Fuad Kljajic
info@galvanorm.ba

Personnel: 6





KEMEKO-BH

Who we are

Company KEMEKO-BH d.o.o., Lukavac is the largest company and exporter of hazardous waste from Bosnia and Herzegovina. We have to location in BiH, Lukavac and Ilijaš, around 25.000 m2. Our yearly income is about 2–3 million €.

What we do

We collect hazardous and non-hazardous waste in BiH, repacking, recycling and exporting waste for BiH. Also we doing treatment of contaminated soil with hydrocarbons by bioremediation, prepare RDF for our cement industries and work treatment of infective waste in our sterilizators.



KEMEKO-BH

Purce bosanskog bb
75305 Lukavac
Bosnia and Herzegovina
T: +387 35 556 988
F: +387 35 556 988
info@kemeko.ba
www.kemeko.ba

Contact:

Mr. Maid Hadzimujic
m.hadzimujic@gmail.com

Personnel: 15

References/main customers:

We work with cement industries, power plant, mine, chemical industries like, medical institutions (Gikil, Sisecam, Cement Lukavac, Heidelberg Cement, Elektroprivreda BiH, Natron-Hayat, KCUS, UKC Tuzla...)



Organized by:



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