



VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ
FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

FOOD INDUSTRY of Bosnia and Herzegovina

at SIAL 2024 - International Trade Show

Paris, 19–23 October 2024

Bosnia and Herzegovina Pavilion/Hall 2, Stand 2 L 051



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The Foreign Trade Chamber of Bosnia and Herzegovina proudly organizes the participation of six companies from the food industry at SIAL 2024 „Inspire food business”, that will be held in Paris (France) on October 19 – 23. 2024.

Bosnia and Herzegovina boasts rich agri-food potentials, thanks to favorable agro-climatic conditions, diverse agricultural crops, quality and unspoiled land, as well as products of exceptional quality and tradition. Our industry has significant export potential for specific products in niche markets.

The Foreign Trade Chamber of B&H brings together entrepreneurs from our country, and one of our key activities is connecting our members with potential partners worldwide.

We invite you to meet the representatives of these companies at SIAL 2024. You will be impressed by the quality and diversity of the products they offer. These companies are leaders in the production and export of their categories and are already recognized as reliable suppliers in the international market. This year, they will present their offerings at SIAL 2024.

As Holding Ltd.

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AS Holding Ltd.

AS Holding Ltd. is one of the largest Food Manufacturers in SEE. We have an amazing portfolio of 17 member companies producing great brands - some of the best-known household names from the Balkans. Our member companies meet and exceed the requirements of local and international environmental, food health and safety quality standards - IFS food, ISO 9001, 14001, 22000, Halal, non-GMO, Global Gap and more.

We keep abreast with newest technologies, continuously invest in capabilities of our 4,300 employees, and ensure that whatever leaves our plants is of the highest quality. Yet, due to our location and scale, we have a low-cost base, and we can pass those savings to our distributors - partners and produce your own brand and private label.



BIMAL d.d.

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BIMAL Group

BIMAL Group is the leading edible oil producer in Western Balkans and one of the leading exporters of refined oils and other byproducts from South East Europe.

The Group operates three production plants, one in Bosna and Hercegovina and two in Serbia, where more than 500 employees work on processing oilseeds from the field to the final product.

BIMAL Group is present in more than 20 countries, delivering first – class products to industrial and retail customers in CEFTA, EU, MENA and other regions.

With over 20 years of experience and know-how in edible oil business, BIMAL is the preferred partner to customers, who are looking for reliable suppliers, stable quality and outstanding customer service.



Production Capacity:

- Oilseeds Processing 250,000 mt
- Crude Oil 80,000 mt
- Refined Oil 130,000 mt
- Bottling Plant 165,000 mt

Product Range:

- Sunflower Oil
- High Oleic Sunflower Oil
- Rapeseed Oil
- High Oleic Rapeseed Oil
- Soybean Oil
- Mixed Vegetable Oils
- Protein Meals
- Fatty Acids.

Packaging Range:

- 0,9L PET (TSF)
- 1L PET (Cardboard and TSF)
- 2L PET
- 5L PET
- 10L PET
- 10L Bag in Box
- IBC 900kg
- Bulk 25mt (road tankers and flexitank containers)



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DELTA
TRADE

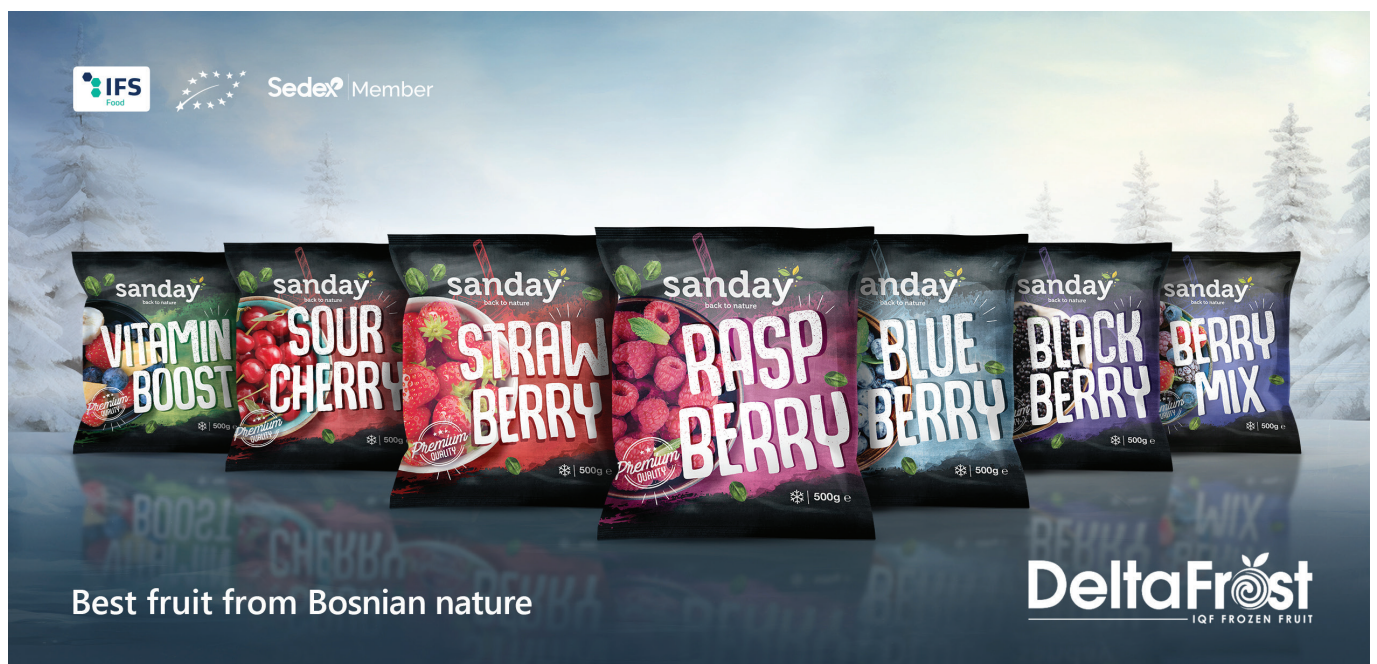
Delta Trade Ltd.

Since 2015, **Delta Frost**, a branch of Delta Trade d.o.o. Zenica, has been focused on delivering high-quality frozen fruits and vegetables to meet the unique demands of our clients. With the support of our parent company, established in 1998, we utilize IQF (Individually Quick Frozen) technology to maintain the natural quality and freshness of our products.

Comprehensive Services for Every Client

We understand that different clients have different needs. For our industrial partners, we offer specialized industrial packaging, along with additional services such as calibrating, mixing, and preparing produce to your exact specifications. For those in retail or food service, we provide packaging solutions that include both private label and branded options.

Our global reach ensures your products are delivered efficiently and in excellent condition. We prioritize your quality and food safety standards and are committed to building long-term relationships based on trust and collaboration.



Jami Ltd.

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Jami Ltd.

Jami d.o.o. is a business company founded in 2005 which is based on the production and sale of dough products. A long tradition and good quality is something that makes the company one of the best domestic brands. The headquarter of the company is located in Sarajevo and the factory is located at Kraševo, Tešanj Municipality. Sales are represented on the territory of Bosnia and Herzegovina, the territory of the former Yugoslavia, the European Union, the USA, the UAE and Australia.

Jami d.o.o. operates in accordance with HACCAP, IFS, HALAL, SMETA and ISO 9001 standards.

The production of delicious frozen pies, phyllo dough, puff pastry and pizza is located in Kraševo. Production is done under own brand JAMI, as well as the production of private labels for buyers in Bosnia and Herzegovina and abroad.

Jami d.o.o. produces private labels for Delhaize Serbia, Mercator Slovenia, Engrotuš Slovenia, Mercator BiH, Mercator Serbia, Lidl Serbia, Frikom Serbia, Konzum Croatia, Konzum BiH, Ledo, Yayla Germany, Aldi Denmark and various PLs for USA market and is ready to cooperation with many other business partners.

Jami is a company with a strong vision of sustainable development and from the very beginning in search of sustainable solutions with a very positive growth rate of the company itself.

With 185 employees, JAMI represents an extremely reliable, stable and flexible business entity.

The company is looking for partners for distribution and/or sale. Potential partners are market chains, bakery chains, ethno markets and distribution companies.

Jami is committed to aligning with the EU CSRD regulation, integrating ESG principles across all business aspects. Our commitment is reflected in our focus on employee health and safety, consumer protection and the installation of a photovoltaic power plant at our production facility, reducing emissions and contributing to environmental responsibility.



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MLADEGS PAK



Mladegs Pak Ltd.

Mladegs Pak is a renowned manufacturer of superior-quality foods from Bosnia and Herzegovina. Today's assortment of Mladegs Pak consists of **more than 350 SKUs** in the following categories: **ketchup, baking aids (baking powder, vanilla sugar, yeast, sodium bicarbonate...), hot beverages (teas and hot chocolate), spices, desserts (puddings and ice cream), dehydrated soups, and others.**

Consumers have recognized the superior quality of Mladegs Pak products in more than **28 countries** on 4 continents including Germany, Austria, France, Spain, Finland, Ireland, Greece, Croatia, Slovenia, Serbia, EU markets, United Arab Emirates, Angola, and Australia. The number of markets and partners is increasing year on year. New capacities, higher quality, healthier products, new recyclable packaging, and constant investment in people, processes, technology, and product innovations are the best recommendations for cooperation with Mladegs Pak.

Our products are currently available in brands Bonito and Dominus, while also in a large variety of private label SKUs which Mladegs Pak manufactures for its partners globally. Most of the SKUs are also available in large packaging suitable for use in HoReCa.

Mladegs Pak's expansion plans for 2025. include a new ketchup manufacturing plant based on the latest technology and new environmentally friendly packaging. Innovative SKUs of ketchup, which will address new trends in consumption, will be launched out of a new plant.

All products are fully certified in line with the latest food standards **HACCP, ISO, and IFS**. At the same time, the factory is fully **Halal** certified, and all products that do not contain animal ingredients have a **Vegan** certificate.

The company is fully focused on **sustainable development** through investment in solar panels, energy recuperation for manufacturing and heating, new 100% recyclable packaging reduced plastic emissions, waste management, and others.

For more information feel free to visit the websites www.mladegspak.com and www.bonito.ba



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Yimor

Magic Ice

YIMOR - Magic Ice

Magic Ice is the most modern ice cream factory in the region, which has a high degree of automation and minimal labor participation. Energetic processes are managed through the SCADA system, and the production plant is equipped with air conditioning and ventilation systems. All world standards in food industry have been applied, including IFS, HACCP and Halal.

The basic philosophy of production is to create the ice cream of the highest quality, at affordable prices, prepared in accordance with the latest world standards for quality and an original high quality recipe.

Our products are made in the most modernly equipped factory in the region, where every step in the production process follows the most rigorous international quality standards. We use only the highest quality raw materials, which we procure from renowned manufacturers, in order to ensure premium ice cream that meets the highest criteria.



Magic Ice ice creams stand out on the market with its higher content of milk fat and fruit compared to the competition. They are available in various flavors and in four basic packages or sub-brands: Duo, Forte, Romance and WINNER-HORECA. These products provide a richer and a more intense experience for every ice cream lover.





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Foreign Trade Chamber of Bosnia and Herzegovina (FTC B&H) is a non-governmental not-for-profit association functioning to develop and improve economic relations of Bosnia and Herzegovina's economy with abroad. FTC B&H represents interests of its members, corporations and industrial associations before Government and international chambers of commerce and other economic association and organizations. Main goals of the Chamber are to increase of production and exports as well as introduction of European Union and international standard into the country's economic system.

Bosnia and Herzegovina Export Promotion Agency (BHEPA) is a national agency operating within the Foreign Trade Chamber of Bosnia and Herzegovina. Primary role of BHEPA is to assist all B&H companies to develop and expand export markets by promoting products and capabilities of the country internationally. BHEPA's clients are primarily individual enterprises that want to start, increase or diversify their export business.

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