

EXHIBITORS

from Bosnia and Herzegovina
at A+A 2023





FOREIGN TRADE CHAMBER
OF BOSNIA AND HERZEGOVINA



Foreign Trade Chamber of Bosnia and Herzegovina

Bosnia and Herzegovina Export Promotion Agency

Who we are

Foreign Trade Chamber of Bosnia and Herzegovina (FTC B&H) is a non-governmental not-for-profit association functioning to develop and improve economic relations of Bosnia and Herzegovina's economy with abroad. FTC B&H represents interests of its members, corporations and industrial associations before Government and international chambers of commerce and other economic association and organizations. Main goals of the Chamber are to increase of production and exports as well as introduction of European Union and international standard into the country's economic systems.

Bosnia and Herzegovina Export Promotion Agency (BHEPA) is a national agency operating within the Foreign Trade Chamber of Bosnia and Herzegovina. Primary role of BHEPA is to assist all B&H companies to develop and expand export markets by promoting products and capabilities of the country internationally. BHEPA's clients are primarily individual enterprises that want to start, increase or diversify their export business.

What we do

FTC B&H CAN OFFER YOU: Information on Bosnia & Herzegovina Market; Discovery of the products on offer; Location of the best suppliers; Identification of the production capabilities and contact of companies; Organization of company visits; B2B meetings; Branch associations covering entire territory of Bosnia and Herzegovina; Analysis of specific economic branches including measures for improvement and development of their performances; Presentations at trade fairs and exhibitions, organization of workshops; Foreign trade statistics by countries and by goods; Exporters' directory; Analysis, information and advisory regarding the macroeconomic situation, trends and expectations, business environment, economic legislation, international agreements (CEFTA 2006, SAA, WTO) and other relevant issues; Professional education programs for entrepreneurs; Issuing of TIR Carnets and ATA Carnets; Transport and communication; Publications, leaflets-presentation of the companies; Arbitration court; Services through Enterprise Europe Network-Provision of information on programs and projects of European Union.

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Contact:

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DERMAL R Ltd.

Who we are

Company DERMAL R LTD was founded in 2002 as a trading company, and in 2004. it started producing footwear. Today DERMAL operates as one of the largest manufacturers of standard footwear in the territory of the former Yugoslavia, with 1350 employees working in two modernly equipped production units located in the municipalities of Kotor Varos and Knezevo. With the help of our 1350 employees, we produce more than 6000 pairs of footwear per day.

What we do

We produce different types of footwear, safety, protective, special and fashion footwear. DERMAL produce and sells protective and safety footwear.



DERMAL R Ltd.

Address:

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info@dermalr.com
www.dermalr.com

Contact:

Mrs. Sonja Bubic
E-mail: sonja.bubic@dermalr.com

Personnel: 1350

Certifications: ISO 14001; ISO 9001





KUNA Export-Import Ltd.

Who we are

“KUNA” Ltd. Visoko is a company for manufacturing, trade and services, based in Industry zone Ozrakovici, Visoko in Bosnia and Herzegovina. Established in 1987 as craftsman shop and from 2000 as limited liability company and expands its production capabilities.

Company is proud on its heritage and long term tradition in manufacturing PPE. All our products and models are made and shaped through close cooperation with our customers needs as a result of long tradition and extensive experience in manufacturing.

Historically and worldwide well known, City of Visoko, has a long tradition of manufacturing leather products. Same leather is used in our products, keeping the tradition alive. Every year, we extend our product portfolio, for domestic market and for export and all according to the customers needs all through our brands.

What we do

PremiWELD range consists of protective sleeves, gaiters, aprons, pants, jackets, hoods, gloves and accessories made for professionals.

KUNA Export-Import Ltd.

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Ind. Zone Ozrakovići bb, 71300 Visoko
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kunavisoko@gmail.com
www.kuna-visoko.com

Contact: Mr. Adnan Kunic
E-mail: kunavisoko@gmail.com

Personnel: 43





MRAZ Ltd.

Who we are

Mraz GmbH Pale was established in 1984 in Pale (a small town near Sarajevo). Over time, the company grew up, so today we have four factories (in Pale, Rogatica, Nevesinje, and Foca) and employ over 360 workers.

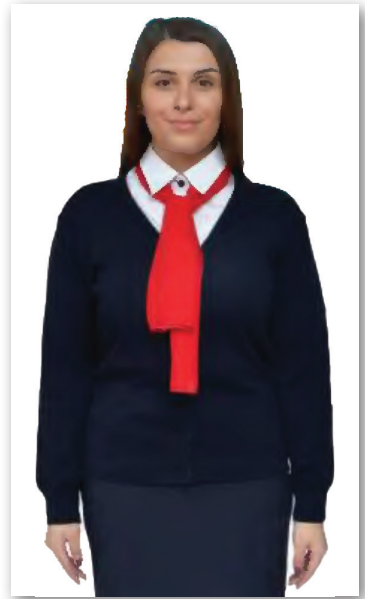
In the year 2020 we almost completely renewed our equipment. We bought two cutters (Gerber Paragon), three spreaders (Gerber XLs50), three plotters (Gerber MP 1800), Gerber marking machine, a Gerber AccuMark CAD software, and over 120 Brother Nexio sewing machines. We also have three SWF embroidery machines with, combined, 22 heads, two Automatic Pocket Welting machines, four patch pocket automats, six Brother Eyelet Keyhole Buttonhole Sewing Machines, four lock stitches buttonholing machinery, nine waistband sewing machines, thirty-five sewing machines with double needle, eighteen electronic and bartack and button sewer machine, etc. We are the only textile company in BiH that developed a program and app for smartphones to follow the working effects of each worker daily.

Thanks to constant growth we have free capacities, but we have interest only in long-term cooperation with serious companies.

What we do

We produce workwear.

References/main customers: Our main business partners are companies Greiff (since 2007), Kübler (since 2019), Uvex (since 2023) and Ötscher (since 2022).



MRAZ Ltd.

Address:

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www.mraz-textil.com

Contact: Mr Uros Divljan

E-mail: office@mraz-textil.com

Personnel: 360

NENO Ltd.

Who we are

We are company from northwest part of Bosnia & Herzegovina. Our major is production of narrow textile in fields of narrow weaving and braiding. Quality of our products is recognised globally and our products are beign exported in 20 countries worldwide.

What we do

Since 1986 we are developing and producing different narrow textile solutions. With capacity of over 80.000.000 units per year and with the team of over 50 employees we are capable to solve the most complicated requests in fields of narrow weaving and braiding.

References/main customers

In our database we have over 400 customers.

NENO Ltd.

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www.nenodoo.com

Contact:

Mr. Ratko Petrovic
E-mail: Ratko.p@nenodoo.com

Personnel: 51



TEKSTILNA INDUSTRIJA Ltd.

Who we are

Tekstilna industrija d.o.o. Mostar is a regional leader in the production of workwear.

With our employees, modernized production facility and variety of designs, we are able to answer the inquires of our customers.

What we do

We produce classic professional protective workclothes for industries as well as special professional protective workclothes, designed primarily for use in open space, made of laminated textile materials; clothes specially made for the army, police, border police, customs officers, telecommunications, post office, public utilities, civil engineering, electric power companies, airports, railways and similar as well as other different occupations.

References/main customers

Border Police BiH, Motorways FBiH, Firefighting Department

Foreign markets

Germany, Belgium, Sweden, Switzerland

TEKSTILNA INDUSTRIJA Ltd.

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<https://tekstilna.ba/>

Contact:

Mrs. Ivana Pušić
E-mail: tekstilna.industrija@gmail.com

Personnel: 55





ZENKO Ltd.

Who we are

Production service company Zenica Confection Zenko headquarters and production units are in Zenica. A long-standing tradition since 1996. It's a family business.

If you want to have the right manufacturing and delivery company while retaining your individual identity, then you've come to the right place. According to your specifications, we can develop and manufacture any type of work clothing. Zenko offers a variety of different patterns, shapes, fabrics and colors. With technological equipment (CAD program, plotter, cutter, JUKI and Brother sewing machines, Pfaff welding machine, SWF embroidery machines, Mimaki printing machine).

What we do

Our standard offer includes:

- Protective work clothing – such as classic work clothing, protective clothing, work clothing. High visibility clothing.
- Uniforms for the security authorities, army, police officers, uniforms for special forces.
- We can also do all kinds of embroidered and printed logos
- Vehicle branding (Cars/vans/trucks), Window branding
- Creation of advertising stands, Backboard, Roll up banners
- Flag sewing
- Digital XXL prints

References/main customers:

The Bosnian police, Bosnian army, Bosnian railways, hospitals, shopping centers, hotels, construction companies, Swiss Federal Railways SBB, Swiss construction companies, Swiss Emergency companies, Swiss Firefighting units, Swiss Rescue services, German companies engaged in cleaning and maintenance of offices, public facilities and others.

ZENKO Ltd.

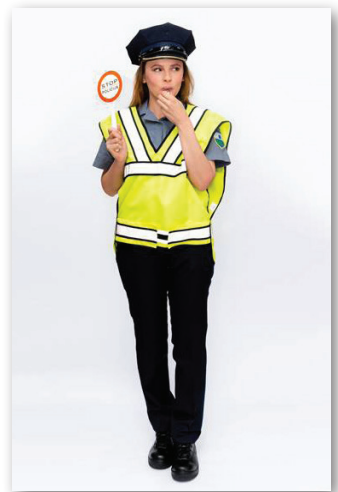
Address:

Lukovo polje 40, 72000 Zenica, Bosnia and Herzegovina
Phone: +387 32 203 060
zenko@zenko.ba ; www.zenko.ba

Contact: Mrs. Amela Ganibegovic, amela.zenko@zenko.ba

Personnel: 90

Certifications: ISO 9001:2015, 14001:2015, amfori BSCI





IMPORT PROMOTION

SIPPO is the Swiss Import Promotion Programme. It is a well-established mandate of the Swiss State Secretariat for Economic Affairs (SECO) with the overall objective to integrate developing and transition countries into world trade.

The programme aims at supporting Business Support Organizations (BSOs) to increase their export promotion capacity and service provision to export-ready companies.

As a powerful tool in promoting sustainable trade, it is taking effect in 11 countries and 6 sectors: Value-added Textiles, Fish& Seafood, Processed foods, Natural Ingredients, Technical Wood and Sustainable Tourism.

In Bosnia and Herzegovina SIPPO is working in Value-added Textiles sector, Natural Ingredients and Technical Wood.

Organized by:



VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ
FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

Supported by:

