



FOREIGN TRADE CHAMBER
OF BOSNIA AND HERZEGOVINA

FOOD INDUSTRY of Bosnia and Herzegovina at SIAL 2022 International Trade Show

Bosnia and Herzegovina Pavilion/Hall 2, Stand 2 M 056



EXHIBITORS FROM BOSNIA AND HERZEGOVINA AT SIAL 2022

HALL 2; Stand: 2 M 056

PARIS (France), 15th till 19th October 2022

The Foreign Trade Chamber of Bosnia and Herzegovina, organize a participation of 7 B&H companies from food industry at SIAL 2022 "Inspire food business", that will be held in Paris (France) on October 15. - 19. 2022.

Agri-food potentials in Bosnia and Herzegovina are high and are reflected in favorable agro-climatic conditions, cultivation of a large number of different agricultural crops, quality and uncontaminated agricultural land, products of excellent quality and tradition, a large number of indigenous and original products, tradition of production, knowledge and efforts of food manufacturers. This industry has the export potential for specific products in niche markets.

B&H Foreign Trade Chamber is the association of entrepreneurs from Bosnia and Herzegovina, and one of our activities is bringing our members closer to potential partners all over the world.

Indeed, we invite you to meet these companies' representatives at SIAL 2022 and you will find yourself truly satisfied by products they are offering. These companies are the business leaders in their products' categories production and export and they have already become the recognized suppliers of the international clients worldwide. This year, they will be presenting their offers at SIAL 2022.

As Holding Ltd.

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AS Holding Ltd.

AS Holding Ltd. is one of the largest Food Manufacturers in SEE. We have an amazing portfolio of 17 member companies producing great brands - some of the best-known household names from the Balkans. Our member companies meet and exceed the requirements of local and international environmental, food health and safety quality standards - IFS food, ISO 9001, 14001, 22000, Halal, non-GMO, Global Gap and more.

We keep abreast with newest technologies, continuously invest in capabilities of our 4,300 employees, and ensure that whatever leaves our plants is of the highest quality. Yet, due to our location and scale, we have a low-cost base, and we can pass those savings to our distributors - partners and produce your own brand and private label.

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Bio – Halilović Ltd.
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Bio – Halilović Ltd.

Halilovic Ltd. is a private company founded in 1983 in Ilijaš, as a small family business. The company is engaged in 100 % organic production. Production is carried out according to all organic rules, and the first organic certificate the company received back in 2002, and since then it has been continuously going through the recertification process every year. One of the the largest farm in the municipality of Ilijaš and Canton Sarajevo. Largest producers of essential oils in BiH Exports to almost all EU countries, especially good results were achieved in the French and German markets. The products are also exported to the US market.

With “Liliya”, we deals with the organic production of healing and aromatic herbs, teas, essential oils, decorative objects made of medicinal and aromatic plants. Our products are in the controlled production system as proven by the ECOCERT No 22183 and certified by US NOP No 25181, USDA Organic.

“On our own breeding plantations at 1000 m above sea level, we grow medicinal and aromatic herbs, grains and vegetables.”

Our mission is reflected in the motto “From nature for You” which is to organize and conduct agricultural production in accordance with the laws of nature and the principles of organic production, with the aim of preserving the environment and a healthy lifestyle.

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Delta Trade d.o.o.

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Delta Trade Ltd.

Delta Trade Ltd. is an in Bosnia and Hercegovina based, family owned company founded in 1998. The mission of our division Delta Frost is to bring the best fruit nature has to offer to people's freezers for them to enjoy in their meals.

Our values are: reliability, security, determination, flexibility and we listen to the customer's wishes. We successfully aim to bridge the needs of customers across the globe by focusing on quality, reliability and service. Together with our team of positive and motivated people Delta Frost delivers premium product with service excellence to Germany, France, Italy, Turkey, Australia and many other countries.

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Jami Ltd.

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Jami Ltd.

Jami d.o.o. is a company engaged in the production and sale of dough products. The headquarter of the company is located in Sarajevo, and the factory is located at Kraševo, Tesanj Municipality. The sale is done in the territory of BiH, the territory of the former Yugoslavia, the territory of the European Union, the United States, UAE and Australia. Jami d.o.o. operates in accordance with HACCAP, IFS, HALAL and ISO 9001 standards.

Production of frozen pies, phyllo dough, puff pastry and pizzas is at the location of the factory in Kraševo. Production is done under own brand JAMI, as well as the production of private labels for buyers in Bosnia and Herzegovina and abroad. Jami d.o.o. produces private labels for Delhaize Serbia, Mercator Slovenia, Engrotuš Slovenia, Mercator BiH, Mercator Serbia, Lidl Serbia, Frikom Serbia, Konzum Croatia, Konzum BiH, Ledo, Yayla Germany, Aldi Denmark and various PLs for USA market.

JAMI d.o.o. has 185 employees.

Jami d.o.o. is looking for partners for distribution and/or sale. Potential partners are market chains, bakery chains, ethno markets, distribution companies.

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Kolmix Ltd.

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Kolmix Ltd.

Wanting to offer something domestic to their citizens and their country, family Mezildzic decides to initiate the production of mixtures of natural spices as seasoning for cooking. They founded a company named "KolMix" Ltd. The history of this family corporation begins with the production of our first product called "KolMix- spice mixture with vegetables" in 1998 in Velika Kladuša.

After 24 years of experience and successful production of all kinds of different spice mixtures for domestic market and for world famous market chains such as: Hofer; Mercator; Spar; Eurspin and many others our rich assortment now consists of more than 100 different products, of which are our 3 brands: "KolMix", "Help while cooking" and "MIXES". "KolMix" products are of high quality, they are practical and safe due to selected high quality raw materials, knowledge

and modern technological processes that are used during the production and packaging. Our primary goal is the health protection of our customers so the food security is integral part of the "KolMix" Ltd. management system.

Considering the market orientation of the company, the quality of the product and services that we offer must come first. At this moment the implementation of quality systems is at the European level, making us at this point one of rare companies in Bosnia and Herzegovina with the IFS (International Featured Standards) certification, HACCP, Halal and SA8000 certified. This certificate represents respectable confirmation of the high level of quality, product safety and compliance of products with the requirements and standards of chain stores in EU countries.

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MLADEGS PAK



Mladegs Pak Ltd.

Mladegs Pak Ltd. is a producer of delicious, quality, safe food products from Bosnia and Herzegovina, with a tradition that lasts since 1989.

Currently we are employing over 200 workers and our products can be found in over 15 countries around the world. Proud workers from Mladegs Pak company take care of quality and the whole process of producing rich assortment of food products.

Product assortment contains 350 various items, just like other two domestic brands do, Bonito and Dominus. Thanks to commitment of all of our workers, products we make find their place in the market easily. Daily, we take care of respecting highest world standards in food production.

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Mrjekara Livno Ltd.

Mrjekara Livno Ltd. is a manufacturer specialized in production of a hard cheese.

The basic form of business is the production of famous Livno cheese, which is a type of full-fat hard cheese made of cow's milk. The production of this high-quality cheese began in the 19th century.

The cheese is produced in a traditional manner, it matures in controlled conditions for an average of 100 days.

The taste is distinctive and pleasant, a bit piquant with the traces of walnut. Besides Livno cheese, the company also produces other types of cheese such as Trapist, Gouda, Goat cheese, etc.

Current production is 1.000.000 kg per year with the possibility of increasing to 2.000.000 kg per year.

Half of the current production is the production under private label for established clients in EU and US.

For all its products, the company possesses all the relevant certificates such as IFS, ISO 90001:2015, HACCP, and HALAL.

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FOREIGN TRADE CHAMBER
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Foreign Trade Chamber of Bosnia and Herzegovina

Export Promotion Agency of Bosnia and Herzegovina

FOREIGN TRADE CHAMBER OF
BOSNIA AND HERZEGOVINA

BOSNIA AND HERZEGOVINA
EXPORT PROMOTION AGENCY

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Who we are

Foreign Trade Chamber of Bosnia and Herzegovina (FTC B&H) is a non-governmental not-for-profit association functioning to develop and improve economic relations of Bosnia and Herzegovina's economy with abroad. FTC B&H represents interests of its members, corporations and industrial associations before Government and international chambers of commerce and other economic association and organizations. Main goals of the Chamber are to increase of production and exports as well as introduction of European Union and international standard into the country's economic systems.

Bosnia and Herzegovina Export Promotion Agency (BHEPA) is a national agency operating within the Foreign Trade Chamber of Bosnia and Herzegovina. Primary role of BHEPA is to assist all B&H companies to develop and expand export markets by promoting products and capabilities of the country internationally. BHEPA's clients are primarily individual enterprises that want to start, increase or diversify their export business.

What we do

FTC B&H CAN OFFER YOU: Information on Bosnia & Herzegovina Market; Discovery of the products on offer; Location of the best suppliers; Identification of the production capabilities and contact of companies; Organization of company visits; B2B meetings; Branch associations covering entire territory of Bosnia and Herzegovina; Analysis of specific economic branches including measures for improvement and development of their performances; Presentations at trade fairs and exhibitions, organization of workshops; Foreign trade statistics by countries and by goods; Exporters' directory; Analysis, information and advisory regarding the macroeconomic situation, trends and expectations, business environment, economic legislation, international agreements (CEFTA 2006, SAA, WTO) and other relevant issues; Professional education programs for entrepreneurs; Issuing of TIR Carnets and ATA Carnets; Transport and communication; Publications, leaflets-presentation of the companies; Arbitration court; Services through Enterprise Europe Network-Provision of information on programs and projects of European Union.



IMPORT PROMOTION

SIPPO is the Swiss Import Promotion Programme. It is a well-established mandate of the Swiss State Secretariat for Economic Affairs (SECO) with the overall objective to integrate developing and transition countries into world trade.

The programme aims at supporting Business Support Organizations (BSOs) to increase their export promotion capacity and service provision to export-ready companies.

As a powerful tool in promoting sustainable trade, it is taking effect in 11 countries and 6 sectors: Value-added Textiles, Fish& Seafood, Processed foods, Natural Ingredients, Technical Wood and Sustainable Tourism.

In Bosnia and Herzegovina SIPPO is working in Value-added Textiles sector, Natural Ingredients and Technical WWood.

Organized by:



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Supported by:

