

Republic of Iraq

Ministry of Transport – General Company for Ports of Iraq

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## **Concession in BoT of Container Terminal A – Al Faw Grand Port**

### **Pre-Qualification Announcement- June 2017**

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1. The Iraqi Ministry of Transport/ General Company for ports of Iraq (GCPI) invites now eligible qualified Container Terminal Operators to the tender for the Concession in BoT of a portion of the Grand Port of Al Faw, namely the Container Terminal A to be built on Al Faw peninsula facing Khawr Abd Allah Channel.
2. MoT has nominated the fully owned organization General Company for Ports of Iraq (GCPI) as implementing agency for the tender procedure and for the implementation of the project.
3. The project is to be financed by the income of the operation of the Container Terminal, revenues shares of each party to be agreed in later stage.
4. The construction is to be implemented under FIDIC Conditions of Contract – Yellow Book
5. The operation and the maintenance of the container terminal will be performed by the Applicant under GCPI control before the transfer at the end of the concession
6. The works to be implemented are:
  - about 35 million m<sup>3</sup> of dredging of cohesive soil for the port basin and the access channel.
  - about 11 million m<sup>3</sup> of filling with treated dredged material;
  - about 250.000 m<sup>3</sup> rock revetment<sup>3</sup>;
  - construction of structures for 1,750 km of quay allowing a further deepening to 18 meters draught;
  - about 1,5 million m<sup>3</sup> for enlargement of the west breakwater
  - 4 km roads and 0,5 million m<sup>3</sup> for the road connection with the new Terminal A;
  - 1,750 m x 500 m container terminal including pavement, equipment, buildings.

- Provide all required services to operate the port including power, water, etc..
  - Construct the connecting road Al-Faw-Umm Qasr with length of (80) km including the construction of ( 2.0 km) tunnel on Khor Al-Zubair channel.
  - Furthermore, it should be taken into account that the concessionaire will finance the cost of the remaining part of the western breakwater Contract which is in the order of (200) million euro.
7. The conditions for the concession (i.e. length, income, fees, etc.) will be offered by the Applicant according to scheme provided in the Tender Dossier
  8. Interested Applicants shall have designed, built at least 2 port infrastructures of similar dimensions and in similar environmental conditions and operated/in operation at least one similar container terminal (similar terminal means container terminal of comparable size ) during the last 20 years and shall have a minimum turnover in each of the last three years (2012, 2013 and 2014) of 500,000,000 Euro.
  9. Interested Applicants should involve already at the prequalification stage international private bank/banks with rating specified in the prequalification dossier for the purpose of supporting the financial cash-flow needed for the implementation of the project. Each Applicant should present the bank/banks on exclusive basis and the bank/banks should be confirmed in the following steps of the tender in case the Applicant will be short-listed.
  10. Tendering of works is through a double stage international competitive bidding: the first stage will be a prequalification; the second one will be tender based on a comparison of both technical and financial aspects.
  11. The tender prequalification dossier, in English, can be obtained by the interested Contractors upon submission of written request of registration to the following e-mail address:  
  
[fawgport.pm@gmail.com](mailto:fawgport.pm@gmail.com)  
  
Not later than **1st<sup>th</sup> July 2017**. The request should bear all the relevant information of the company addressing the request (i.e. name, nationality, brief description of the relevant experience for the project, address, relevant e-mail, relevant phone, etc.) and should be signed by the C.E.O. or other authorized person.
  12. Only companies/consortia registered as previously mentioned will be considered for inclusion in the short-list. A consortium will be included only if registered as a separate entity or if all members of the consortium are registered.
  13. The Tender Documents will be distributed only to the short-listed companies/consortia upon payment of a non-refundable fee of 15,000 Euro. In any

case Tender Documents will be not sent and must be collected directly from GCPI till the date will be mentioned in the Tenderer Instruction.

14. The companies included in the short-list and invited to bid, should include in their proposal the original of a Tender Guarantee of 5,000,000 Euro issued by a primary bank as it will be indicated in the Tender Documents.
15. The project assets and the fund already provided by the Iraqi Government to the project ( as follows) should be taken into account.
  - 100 million euro – consultancy services
  - 600 million euro – construction of east breakwater & part of west breakwater.
  - Land property of (100) square km plus the port area which is (50) square km.
  - Other expenses related to the project management, and to the letters of credit.